

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549  
**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **June 30, 2009**

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number **1-16483**



**Kraft Foods Inc.**

(Exact name of registrant as specified in its charter)

**Virginia**  
(State or other jurisdiction of  
incorporation or organization)

**52-2284372**  
(I.R.S. Employer  
Identification No.)

**Three Lakes Drive,**  
**Northfield, Illinois**  
(Address of principal executive offices)

**60093**  
(Zip Code)

Registrant's telephone number, including area code: **(847) 646-2000**

**Not Applicable**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (i) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (ii) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

At June 30, 2009, there were 1,474,965,403 shares of the registrant's common stock outstanding.

**Kraft Foods Inc.**  
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In this report, “Kraft Foods,” “we,” “us” and “our” refers to Kraft Foods Inc. and subsidiaries, and “Common Stock” refers to Kraft Foods’ Class A common stock.

**PART I – FINANCIAL INFORMATION**

**Item 1. Financial Statements.**

Kraft Foods Inc. and Subsidiaries  
Condensed Consolidated Statements of Earnings  
(in millions of dollars, except per share data)  
(Unaudited)

|   | <u>For the Three Months Ended</u> |                | <u>For the Six Months Ended</u> |                 |
|---|-----------------------------------|----------------|---------------------------------|-----------------|
|   | <u>June 30,</u>                   |                | <u>June 30,</u>                 |                 |
|   | <u>2009</u>                       | <u>2008</u>    | <u>2009</u>                     | <u>2008</u>     |
| Net revenues  | \$ 10,162                         | \$ 10,804      | \$ 19,558                       | \$ 20,850       |
| Cost of sales   | 6,497                             | 6,936          | 12,628                          | 13,681          |
| Gross profit  | <u>3,665</u>                      | <u>3,868</u>   | <u>6,930</u>                    | <u>7,169</u>    |
| Marketing, administration and research costs                        | 2,140                             | 2,264          | 4,131                           | 4,393           |
| Asset impairment and exit costs                                     | (26)                              | 103            | (26)                            | 183             |
| Losses on divestitures, net   | 17                                | 74             | 17                              | 92              |
| Amortization of intangibles   | 3                                 | 4              | 9                               | 11              |
| Operating income  | <u>1,531</u>                      | <u>1,423</u>   | <u>2,799</u>                    | <u>2,490</u>    |
| Interest and other expense, net                                     | <u>312</u>                        | <u>331</u>     | <u>592</u>                      | <u>636</u>      |
| Earnings from continuing operations before income taxes             | 1,219                             | 1,092          | 2,207                           | 1,854           |
| Provision for income taxes  | <u>390</u>                        | <u>414</u>     | <u>716</u>                      | <u>629</u>      |
| Earnings from continuing operations                                 | <u>829</u>                        | <u>678</u>     | <u>1,491</u>                    | <u>1,225</u>    |
| Earnings from discontinued operations, net of income taxes (Note 2) | <u>–</u>                          | <u>69</u>      | <u>–</u>                        | <u>123</u>      |
| Net earnings  | <u>829</u>                        | <u>747</u>     | <u>1,491</u>                    | <u>1,348</u>    |
| Noncontrolling interest   | <u>2</u>                          | <u>2</u>       | <u>4</u>                        | <u>4</u>        |
| Net earnings attributable to Kraft Foods                            | <u>\$ 827</u>                     | <u>\$ 745</u>  | <u>\$ 1,487</u>                 | <u>\$ 1,344</u> |
| Per share data:   |                                   |                |                                 |                 |
| Basic earnings per share attributable to Kraft Foods:               |                                   |                |                                 |                 |
| Continuing operations   | \$ 0.56                           | \$ 0.44        | \$ 1.01                         | \$ 0.80         |
| Discontinued operations   | –                                 | 0.05           | –                               | 0.08            |
| Net earnings attributable to Kraft Foods                            | <u>\$ 0.56</u>                    | <u>\$ 0.49</u> | <u>\$ 1.01</u>                  | <u>\$ 0.88</u>  |
| Diluted earnings per share attributable to Kraft Foods:             |                                   |                |                                 |                 |
| Continuing operations   | \$ 0.56                           | \$ 0.44        | \$ 1.00                         | \$ 0.79         |
| Discontinued operations   | –                                 | 0.05           | –                               | 0.08            |
| Net earnings attributable to Kraft Foods                            | <u>\$ 0.56</u>                    | <u>\$ 0.49</u> | <u>\$ 1.00</u>                  | <u>\$ 0.87</u>  |
| Dividends declared  | \$ 0.29                           | \$ 0.27        | \$ 0.58                         | \$ 0.54         |

See notes to condensed consolidated financial statements.

Kraft Foods Inc. and Subsidiaries  
Condensed Consolidated Balance Sheets  
(in millions of dollars)  
(Unaudited)

|   | <u>June 30,</u><br><u>2009</u> | <u>December 31,</u><br><u>2008</u> |
|---|--------------------------------|------------------------------------|
| <b>ASSETS</b>   |                                |                                    |
| Cash and cash equivalents   | \$ 1,731                       | \$ 1,244                           |
| Receivables (less allowances of \$122 in 2009 and \$129 in 2008)          | 4,646                          | 4,704                              |
| Inventories, net  | 4,011                          | 3,881                              |
| Deferred income taxes   | 682                            | 804                                |
| Other current assets  | 618                            | 828                                |
| Total current assets  | <u>11,688</u>                  | <u>11,461</u>                      |
| Property, plant and equipment, net  | 10,224                         | 9,917                              |
| Goodwill  | 28,225                         | 27,581                             |
| Intangible assets, net  | 13,257                         | 12,926                             |
| Prepaid pension assets  | 100                            | 56                                 |
| Other assets  | 1,160                          | 1,232                              |
| <b>TOTAL ASSETS</b>   | <u><u>\$ 64,654</u></u>        | <u><u>\$ 63,173</u></u>            |
| <b>LIABILITIES</b>  |                                |                                    |
| Short-term borrowings   | \$ 856                         | \$ 897                             |
| Current portion of long-term debt   | 759                            | 765                                |
| Accounts payable  | 3,225                          | 3,373                              |
| Accrued marketing   | 1,869                          | 1,803                              |
| Accrued employment costs  | 847                            | 951                                |
| Other current liabilities   | 2,747                          | 3,255                              |
| Total current liabilities   | <u>10,303</u>                  | <u>11,044</u>                      |
| Long-term debt  | 18,610                         | 18,589                             |
| Deferred income taxes   | 4,266                          | 4,064                              |
| Accrued pension costs   | 2,209                          | 2,367                              |
| Accrued postretirement health care costs                                  | 2,682                          | 2,678                              |
| Other liabilities   | 2,204                          | 2,075                              |
| <b>TOTAL LIABILITIES</b>  | <u>40,274</u>                  | <u>40,817</u>                      |
| Contingencies (Note 10)   |                                |                                    |
| <b>EQUITY</b>   |                                |                                    |
| Common Stock, no par value (1,735,000,000 shares issued in 2009 and 2008) | -                              | -                                  |
| Additional paid-in capital  | 23,517                         | 23,563                             |
| Retained earnings   | 14,016                         | 13,440                             |
| Accumulated other comprehensive losses                                    | (4,723)                        | (5,994)                            |
| Treasury stock, at cost   | (8,514)                        | (8,714)                            |
| Total Kraft Foods Shareholders' Equity                                    | <u>24,296</u>                  | <u>22,295</u>                      |
| Noncontrolling interest   | 84                             | 61                                 |
| <b>TOTAL EQUITY</b>   | <u>24,380</u>                  | <u>22,356</u>                      |
| <b>TOTAL LIABILITIES AND EQUITY</b>                                       | <u><u>\$ 64,654</u></u>        | <u><u>\$ 63,173</u></u>            |

See notes to condensed consolidated financial statements.

Kraft Foods Inc. and Subsidiaries  
Condensed Consolidated Statements of Equity  
(in millions of dollars, except per share data)  
(Unaudited)

|   | <b>Kraft Foods Shareholders' Equity</b> |   |                              |  |                           |                                    |                         |           |
|---|---|---|------------------------------|--|---------------------------|------------------------------------|-------------------------|-----------|
|   | <b>Common<br/>Stock</b>                 | <b>Additional<br/>Paid-in<br/>Capital</b> | <b>Retained<br/>Earnings</b> | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Earnings /<br/>(Losses)</b> | <b>Treasury<br/>Stock</b> | <b>Noncontrolling<br/>Interest</b> | <b>Total<br/>Equity</b> |           |
| Balances at January 1, 2008                                       | \$                                      | -   | \$ 23,445                    | \$ 12,321  | \$ (1,835)                | \$ (6,524)                         | \$ 38                   | \$ 27,445 |
| Comprehensive earnings / (losses):                                |   |   |                              |  |                           |                                    |                         |           |
| Net earnings  |   | -   | 2,884                        | -  | -                         | 9                                  | 2,893                   |           |
| Other comprehensive losses, net<br>of income taxes                |   | -   | -                            | (4,159)  | -                         | (9)                                | (4,168)                 |           |
| Total comprehensive losses *                                      |   |   |                              |  |                           | -                                  | (1,275)                 |           |
| Adoption of FASB Statement<br>No. 158, net of income taxes        |   | -   | (8)                          | -  | -                         | -                                  | (8)                     |           |
| Exercise of stock options and issuance<br>of other stock awards   |   | 118                                       | (81)                         | -  | 231                       | -                                  | 268                     |           |
| Cash dividends declared<br>(\$1.12 per share)                     |   | -   | (1,676)                      | -  | -                         | -                                  | (1,676)                 |           |
| Acquisitions of noncontrolling<br>interest and other activities   |   | -   | -                            | -  | -                         | 23                                 | 23                      |           |
| Common Stock repurchased  |   | -   | -                            | -  | (777)                     | -                                  | (777)                   |           |
| Common Stock tendered   |   | -   | -                            | -  | (1,644)                   | -                                  | (1,644)                 |           |
| Balances at December 31, 2008                                     | \$                                      | -   | \$ 23,563                    | \$ 13,440  | \$ (5,994)                | \$ (8,714)                         | \$ 61                   | \$ 22,356 |
| Comprehensive earnings / (losses):                                |   |   |                              |  |                           |                                    |                         |           |
| Net earnings  |   | -   | 1,487                        | -  | -                         | 4                                  | 1,491                   |           |
| Other comprehensive earnings, net<br>of income taxes              |   | -   | -                            | 1,271  | -                         | 22                                 | 1,293                   |           |
| Total comprehensive earnings *                                    |   |   |                              |  |                           | 26                                 | 2,784                   |           |
| Exercise of stock options and issuance<br>of other stock awards   |   | (46)                                      | (55)                         | -  | 200                       | -                                  | 99                      |           |
| Cash dividends declared<br>(\$0.58 per share)                     |   | -   | (856)                        | -  | -                         | -                                  | (856)                   |           |
| Dividends paid on noncontrolling<br>interest and other activities |   | -   | -                            | -  | -                         | (3)                                | (3)                     |           |
| Balances at June 30, 2009   | \$                                      | -   | \$ 23,517                    | \$ 14,016  | \$ (4,723)                | \$ (8,514)                         | \$ 84                   | \$ 24,380 |

\* Total comprehensive earnings / (losses) were \$2,274 million for the quarter ended June 30, 2009, \$1,017 million for the quarter ended June 30, 2008 and \$2,012 million for the six months ended June 30, 2008. Comprehensive earnings / (losses) attributable to Kraft Foods were \$2,250 million for the quarter ended June 30, 2009, \$2,758 million for the six months ended June 30, 2009, \$1,013 million for the quarter ended June 30, 2008 and \$2,005 million for the six months ended June 30, 2008.

See notes to condensed consolidated financial statements.

Kraft Foods Inc. and Subsidiaries  
Condensed Consolidated Statements of Cash Flows  
(in millions of dollars)  
(Unaudited)

|  | For the Six Months Ended<br>June 30, |          |
|--|--------------------------------------|----------|
|  | 2009                                 | 2008     |
| <b>CASH PROVIDED BY / (USED IN) OPERATING ACTIVITIES</b>                                     |                                      |          |
| Net earnings   | \$ 1,491                             | \$ 1,348 |
| Adjustments to reconcile net earnings to operating cash flows:                               |                                      |          |
| Depreciation and amortization  | 432                                  | 507      |
| Stock-based compensation expense   | 84                                   | 93       |
| Deferred income tax provision / (benefit)  | 110                                  | (10)     |
| Losses on divestitures, net  | 17                                   | 92       |
| Asset impairment and exit costs, net of cash paid  | 9                                    | 103      |
| Other non-cash expense, net  | 147                                  | 58       |
| Change in assets and liabilities, excluding the effects of<br>acquisitions and divestitures: |                                      |          |
| Receivables, net   | 373                                  | 64       |
| Inventories, net   | (22)                                 | (672)    |
| Accounts payable   | (303)                                | (168)    |
| Other current assets   | 197                                  | (153)    |
| Other current liabilities  | (701)                                | 73       |
| Change in pension and postretirement assets and liabilities, net                             | (114)                                | 14       |
| Net cash provided by operating activities  | 1,720                                | 1,349    |
| <b>CASH PROVIDED BY / (USED IN) INVESTING ACTIVITIES</b>                                     |                                      |          |
| Capital expenditures   | (474)                                | (590)    |
| Acquisitions, net of cash received   | -                                    | (99)     |
| Proceeds from divestitures   | 6                                    | 76       |
| Other  | 37                                   | (4)      |
| Net cash used in investing activities  | (431)                                | (617)    |
| <b>CASH PROVIDED BY / (USED IN) FINANCING ACTIVITIES</b>                                     |                                      |          |
| Net repayment of short-term borrowings   | (41)                                 | (5,580)  |
| Long-term debt proceeds  | 1                                    | 6,459    |
| Long-term debt repaid  | (12)                                 | (35)     |
| Repurchase of Common Stock   | -                                    | (650)    |
| Dividends paid   | (855)                                | (826)    |
| Other  | 10                                   | 7        |
| Net cash used in financing activities  | (897)                                | (625)    |
| Effect of exchange rate changes on cash and cash equivalents                                 | 95                                   | 34       |
| Cash and cash equivalents:   |                                      |          |
| Increase   | 487                                  | 141      |
| Balance at beginning of period   | 1,244                                | 567      |
| Balance at end of period   | \$ 1,731                             | \$ 708   |

See notes to condensed consolidated financial statements.

Kraft Foods Inc. and Subsidiaries  
Notes to Condensed Consolidated Financial Statements  
(Unaudited)

**Note 1. Summary of Significant Accounting Policies:**

*Basis of Presentation:*

Our interim condensed consolidated financial statements are unaudited. We prepared the condensed consolidated financial statements following SEC rules for interim reporting. As permitted under those rules, we have condensed or omitted a number of footnotes or other financial information that are normally required by accounting principles generally accepted in the United States of America. It is management's opinion that these financial statements include all normal and recurring adjustments necessary for a fair presentation of our financial position and operating results. Net revenues and net earnings for any interim period are not necessarily indicative of future or annual results.

You should read these statements in conjunction with our consolidated financial statements and related notes in our Form 10-K for the year ended December 31, 2008.

*Inventories:*

Effective January 1, 2009, we changed our method of valuing our U.S. inventories to the average cost method. In prior years, principally all U.S. inventories were valued using the last-in, first-out ("LIFO") method. With this change, we value all of our inventories using the average cost method. We used the LIFO method to determine the cost of 35% of inventories at December 31, 2008. We believe that the average cost method of accounting for U.S. inventories is preferable and will improve financial reporting by better matching revenues and expenses to current costs, by better aligning our external reporting with our competitors, and by aligning our external reporting with our tax basis of accounting. We restated prior years' financial statements to conform to the change in accounting policy.

The following line items within the statements of earnings were affected by the change in accounting policy:

|   | <b>For the Three Months Ended June 30, 2009</b>     |   |                                      |
|---|---|---|--------------------------------------|
|   | <b>As Computed<br/>under LIFO</b>                   | <b>As Reported under<br/>Average Cost</b> | <b>Favorable /<br/>(Unfavorable)</b> |
|   | <small>(in millions, except per share data)</small> |   |                                      |
| Cost of sales   | \$ 6,470  | \$ 6,497                                  | \$ (27)                              |
| Provision for income taxes                                    | 400   | 390                                       | 10                                   |
| Earnings from continuing operations                           | 846   | 829                                       | (17)                                 |
| Earnings from discontinued operations,<br>net of income taxes | -   | -   | -                                    |
| Net earnings attributable to Kraft Foods                      | 844   | 827                                       | (17)                                 |
| Basic earnings per share attributable<br>to Kraft Foods:      |   |   |                                      |
| Continuing operations   | \$ 0.57   | \$ 0.56                                   | \$ (0.01)                            |
| Discontinued operations                                       | -   | -   | -                                    |
| Net earnings attributable to Kraft Foods                      | <u>\$ 0.57</u>                                      | <u>\$ 0.56</u>                            | <u>\$ (0.01)</u>                     |
| Diluted earnings per share attributable<br>to Kraft Foods:    |   |   |                                      |
| Continuing operations   | \$ 0.57   | \$ 0.56                                   | \$ (0.01)                            |
| Discontinued operations                                       | -   | -   | -                                    |
| Net earnings attributable to Kraft Foods                      | <u>\$ 0.57</u>                                      | <u>\$ 0.56</u>                            | <u>\$ (0.01)</u>                     |

|   | For the Three Months Ended June 30, 2008 |                                   |                              |
|---|--|-----------------------------------|------------------------------|
|   | As Computed<br>under LIFO                | As Reported under<br>Average Cost | Favorable /<br>(Unfavorable) |
|   | (in millions, except per share data)     |                                   |                              |
| Cost of sales   | \$ 6,958                                 | \$ 6,936                          | \$ 22                        |
| Provision for income taxes                                    | 405                                      | 414                               | (9)                          |
| Earnings from continuing operations                           | 665                                      | 678                               | 13                           |
| Earnings from discontinued operations,<br>net of income taxes | 68                                       | 69                                | 1                            |
| Net earnings attributable to Kraft Foods                      | 731                                      | 745                               | 14                           |
| Basic earnings per share attributable<br>to Kraft Foods:      |  |                                   |                              |
| Continuing operations   | \$ 0.44                                  | \$ 0.44                           | \$ —                         |
| Discontinued operations                                       | 0.04                                     | 0.05                              | 0.01                         |
| Net earnings attributable to Kraft Foods                      | <u>\$ 0.48</u>                           | <u>\$ 0.49</u>                    | <u>\$ 0.01</u>               |
| Diluted earnings per share attributable<br>to Kraft Foods:    |  |                                   |                              |
| Continuing operations   | \$ 0.44                                  | \$ 0.44                           | \$ —                         |
| Discontinued operations                                       | 0.04                                     | 0.05                              | 0.01                         |
| Net earnings attributable to Kraft Foods                      | <u>\$ 0.48</u>                           | <u>\$ 0.49</u>                    | <u>\$ 0.01</u>               |

|   | For the Six Months Ended June 30, 2009 |                                   |                              |
|---|--|-----------------------------------|------------------------------|
|   | As Computed<br>under LIFO              | As Reported under<br>Average Cost | Favorable /<br>(Unfavorable) |
|   | (in millions, except per share data)   |                                   |                              |
| Cost of sales   | \$ 12,573                              | \$ 12,628                         | \$ (55)                      |
| Provision for income taxes                                    | 736                                    | 716                               | 20                           |
| Earnings from continuing operations                           | 1,526                                  | 1,491                             | (35)                         |
| Earnings from discontinued operations,<br>net of income taxes | —                                      | —                                 | —                            |
| Net earnings attributable to Kraft Foods                      | 1,522                                  | 1,487                             | (35)                         |
| Basic earnings per share attributable<br>to Kraft Foods:      |  |                                   |                              |
| Continuing operations   | \$ 1.03                                | \$ 1.01                           | \$ (0.02)                    |
| Discontinued operations                                       | —                                      | —                                 | —                            |
| Net earnings attributable to Kraft Foods                      | <u>\$ 1.03</u>                         | <u>\$ 1.01</u>                    | <u>\$ (0.02)</u>             |
| Diluted earnings per share attributable<br>to Kraft Foods:    |  |                                   |                              |
| Continuing operations   | \$ 1.03                                | \$ 1.00                           | \$ (0.03)                    |
| Discontinued operations                                       | —                                      | —                                 | —                            |
| Net earnings attributable to Kraft Foods                      | <u>\$ 1.03</u>                         | <u>\$ 1.00</u>                    | <u>\$ (0.03)</u>             |



|   | <b>For the Six Months Ended June 30, 2008</b> |   |                                      |
|---|---|---|--------------------------------------|
|   | <b>As Computed<br/>under LIFO</b>             | <b>As Reported under<br/>Average Cost</b> | <b>Favorable /<br/>(Unfavorable)</b> |
|   | <b>(in millions, except per share data)</b>   |   |                                      |
| Cost of sales   | \$ 13,690                                     | \$ 13,681                                 | \$ 9                                 |
| Provision for income taxes                                    | 626   | 629                                       | (3)                                  |
| Earnings from continuing operations                           | 1,219   | 1,225                                     | 6                                    |
| Earnings from discontinued operations,<br>net of income taxes | 123   | 123                                       | –                                    |
| Net earnings attributable to Kraft Foods                      | 1,338   | 1,344                                     | 6                                    |
| Basic earnings per share attributable<br>to Kraft Foods:      |   |   |                                      |
| Continuing operations   | \$ 0.80                                       | \$ 0.80                                   | \$ –                                 |
| Discontinued operations                                       | 0.08  | 0.08                                      | –                                    |
| Net earnings attributable to Kraft Foods                      | <u>\$ 0.88</u>                                | <u>\$ 0.88</u>                            | <u>\$ –</u>                          |
| Diluted earnings per share attributable<br>to Kraft Foods:    |   |   |                                      |
| Continuing operations   | \$ 0.79                                       | \$ 0.79                                   | \$ –                                 |
| Discontinued operations                                       | 0.08  | 0.08                                      | –                                    |
| Net earnings attributable to Kraft Foods                      | <u>\$ 0.87</u>                                | <u>\$ 0.87</u>                            | <u>\$ –</u>                          |

The following line items within the balance sheets were affected by the change in accounting policy:

|                           | <b>June 30, 2009</b>              |   |                                      |
|---------------------------|-----------------------------------|---|--------------------------------------|
|                           | <b>As Computed<br/>under LIFO</b> | <b>As Reported under<br/>Average Cost</b> | <b>Favorable /<br/>(Unfavorable)</b> |
|                           | <b>(in millions)</b>              |   |                                      |
| Inventories, net          | \$ 3,914                          | \$ 4,011                                  | \$ (97)                              |
| Deferred income tax asset | 719                               | 682                                       | 37                                   |
| Retained earnings         | 13,956                            | 14,016                                    | 60                                   |
|                           |                                   |   |                                      |
|                           | <b>December 31, 2008</b>          |   |                                      |
|                           | <b>As Computed<br/>under LIFO</b> | <b>As Reported under<br/>Average Cost</b> | <b>Favorable /<br/>(Unfavorable)</b> |
|                           | <b>(in millions)</b>              |   |                                      |
| Inventories, net          | \$ 3,729                          | \$ 3,881                                  | \$ (152)                             |
| Deferred income tax asset | 861                               | 804                                       | 57                                   |
| Retained earnings         | 13,345                            | 13,440                                    | 95                                   |

As a result of the accounting change, retained earnings as of January 1, 2008, increased from \$12,209 million, as computed using the LIFO method, to \$12,321 million using the average cost method.

There was no impact to net cash provided by operating activities as a result of this change in accounting policy.

*Excise Taxes:*

Effective January 1, 2009, we changed our classification of certain excise taxes to a net presentation within cost of sales. In prior years, excise taxes were classified gross within net revenues and cost of sales. With this change, we report all of our excise and similar taxes using the net presentation method. We made this change to better align our net revenues between various countries and to provide better clarity to net revenues and margins. We restated prior years' financial statements to conform to this change. As a result, we removed \$66 million for the three months and \$122 million for the six months ended June 30, 2008 from net revenues, and netted the amounts within cost of sales. If we had not made this change, for the three months ended June 30, 2009, net revenues of \$10,162 million would have been \$10,216 million, and cost of sales of \$6,497 million would have been \$6,551 million; and for the six months ended June 30, 2009, net revenues of \$19,558 million would have been \$19,654 million, and cost of sales of \$12,628 million would have been \$12,724 million. This change did not have a material impact on our net revenues or cost of sales.

*Reclassification:*

We changed our cost assignment methodology for headquarter functional costs across our operating structure. As a result, we reclassified \$48 million for the three months and \$95 million for the six months ended June 30, 2008 from marketing, administration and research costs to cost of sales. This change did not have an impact on net earnings.

*Financial Instruments:*

*Interest rate cash flow and fair value hedges* – We manage interest rate volatility by modifying the repricing or maturity characteristics of certain liabilities so that the net interest margin is not, on a material basis, adversely affected by movements in interest rates. As a result of interest rate fluctuations, hedged fixed-rate liabilities appreciate or depreciate in market value. The effect of this unrealized appreciation or depreciation is expected to be substantially offset by our gains or losses on the derivative instruments that are linked to these hedged liabilities.

We use derivative instruments, including interest rate swaps that have indices related to the pricing of specific liabilities as part of our interest rate risk management strategy. As a matter of policy, we do not use highly leveraged derivative instruments for interest rate risk management. Under the interest rate swap contracts, we agree with other parties to exchange, at specified intervals, the difference between fixed-rate and floating-rate interest amounts, which is calculated based on an agreed-upon notional amount. We use interest rate swaps to hedge the variability of interest payment cash flows on a portion of our future debt obligations. We also use interest rate swaps to economically convert a portion of our nonprepayable fixed-rate debt into variable rate debt. Substantially all of these derivative instruments are highly effective and qualify for hedge accounting treatment under Statement of Financial Accounting Standards (“SFAS”) No. 133, *Accounting for Derivative Instruments and Hedging Activities*.

For those derivative instruments that are highly effective and qualify for hedge accounting treatment under SFAS No. 133, we either record the impacts in current period earnings or defer the effective portion of unrealized gains and losses as a component of accumulated other comprehensive earnings / (losses), depending on whether the hedging relationship satisfies the criteria for a fair value or cash flow hedge. For fair value hedges, we record both (i) the gains or losses on interest rate swaps and (ii) the corresponding changes in fair value of the hedged long-term debt directly as a component of interest and other expense, net. For cash flow hedges, we recognize the deferred portion as a component of interest and other expense, net when we incur the interest expense. The ineffective portion is directly recorded as a component of interest and other expense, net. For the derivative instruments that we consider economic hedges but do not designate for hedge accounting treatment under SFAS No. 133, we recognize gains and losses directly as a component of interest and other expense, net.

Refer to our Form 10-K for the year ended December 31, 2008 for information on all other types of financial instruments we use to hedge exposures.

*New Accounting Pronouncements:*

In September 2006, the Financial Accounting Standards Board (“FASB”) issued SFAS No. 157, *Fair Value Measurements*, as amended in February 2008 by FASB Staff Position (“FSP”) FAS 157-2, *Effective Date of FASB Statement No. 157*. SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. FSP FAS 157-2 deferred the effective date of SFAS No. 157 for all nonfinancial assets and liabilities, except those items recognized or disclosed at fair value on an annual or more frequently recurring basis, until January 1, 2009. As such, we partially adopted the provisions of SFAS No. 157 effective January 1, 2008. The partial adoption of this statement did not have a material impact on our financial statements. We adopted the remaining provisions of SFAS No. 157 effective January 1, 2009. This adoption impacts the way that we calculate fair value for our annual impairment review of goodwill and non-amortizable intangible assets, and when conditions exist that require us to calculate the fair value of long-lived assets; however, this adoption did not have a material impact on our financial statements.

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations*. Effective January 1, 2009, we adopted the provisions of SFAS No. 141(R), which change the way companies account for business combinations. This statement requires the acquiring entity in a business combination to recognize all assets acquired and liabilities assumed in the transaction; establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities assumed; and requires the acquirer to disclose all information needed by investors to understand the nature and financial effect of the business combination. The adoption of this statement did not have a material impact on our financial statements.

In December 2007, the FASB also issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements—an amendment of Accounting Research Bulletin No. 51*. We adopted the provisions of SFAS No. 160 effective January 1, 2009. This statement required us to classify noncontrolling interests in subsidiaries as a separate component of equity instead of within accrued liabilities. Additionally, transactions between an entity and noncontrolling interests must be treated as equity transactions. Therefore, they no longer are removed from net income, but rather are accounted for as equity. The adoption of this statement did not have a material impact on our financial statements.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities*. We adopted the provisions of SFAS No. 161 effective January 1, 2009. This statement requires enhanced disclosures about (i) how and why we use derivative instruments, (ii) how we account for derivative instruments and related hedged items under SFAS No. 133, and (iii) how derivative instruments and related hedged items affect our financial results. The adoption of this statement did not have an impact on our financial statements.

In June 2008, the FASB issued FSP Emerging Issues Task Force (“EITF”) 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities*. We adopted the provisions of FSP EITF 03-6-1 effective January 1, 2009. FSP EITF 03-6-1 considers unvested share-based payment awards with the right to receive nonforfeitable dividends or their equivalents participating securities that should be included in the calculation of EPS under the two-class method. Accordingly, due to the adoption of FSP EITF 03-6-1, our restricted and deferred stock awards are now considered participating units in our calculation of EPS. The adoption of this statement did not have a material impact on our financial statements.

In December 2008, the FASB issued FSP FAS No. 132(R)-1, *Employers’ Disclosures about Postretirement Benefit Plan Assets*, which is effective for fiscal years ending after December 15, 2009. FSP FAS No. 132(R)-1 provides guidance on an employer’s disclosures about plan assets of a defined benefit pension or other postretirement plan. We do not expect the adoption of this statement to have a material impact on our financial statements.

In May 2009, the FASB issued SFAS No. 165, *Subsequent Events*. SFAS No. 165 requires management to evaluate subsequent events through the date the financial statements are either issued or available to be issued, depending on the company’s expectation of whether it will widely distribute its financial statements to its shareholders and other financial statement users. Companies are required to disclose the date through which subsequent events have been evaluated. We adopted the provisions of SFAS No. 165 effective June 30, 2009.

**Note 2. Divestitures:**

*Post Cereals Split-off:*

On August 4, 2008, we completed the split-off of the *Post* cereals business into Ralcorp Holdings, Inc., after an exchange with our shareholders. Accordingly, we restated prior period results to reflect the results of the *Post* cereals business as discontinued operations on the condensed consolidated statement of earnings. Refer to our Form 10-K for the year ended December 31, 2008 for further details of this transaction.

Summary results of operations for the *Post* cereals business for the three and six months ended June 30, 2008 were as follows:

|   | <b>For the Three<br/>Months Ended<br/>June 30, 2008</b> | <b>For the Six<br/>Months Ended<br/>June 30, 2008</b> |
|---|---|---|
|   | (in millions)   |   |
| Net revenues  | <u>\$ 306</u>   | <u>\$ 576</u>   |
| Earnings before income taxes                                  | 111   | 196   |
| Provision for income taxes                                    | <u>42</u>   | <u>73</u>   |
| Earnings from discontinued operations,<br>net of income taxes | <u>\$ 69</u>  | <u>\$ 123</u>   |

*Other Divestitures:*

In the second quarter of 2009, we received \$6 million in proceeds and recorded pre-tax losses of \$17 million on the divestitures of a juice operation in Brazil and a plant in Spain.

**Note 3. Inventories:**

Inventories at June 30, 2009 and December 31, 2008 were:

|                  | <u>June 30,</u><br><u>2009</u> | <u>December 31,</u><br><u>2008</u> |
|------------------|--------------------------------|------------------------------------|
|                  | (in millions; 2008 restated)   |                                    |
| Raw materials    | \$ 1,651                       | \$ 1,568                           |
| Finished product | 2,360                          | 2,313                              |
| Inventories, net | <u>\$ 4,011</u>                | <u>\$ 3,881</u>                    |

Refer to Note 1, *Summary of Significant Accounting Policies*, for information on the change in our valuation method for U.S. inventories to the average cost method.

**Note 4. Goodwill and Intangible Assets:**

Goodwill by reportable segment was:

|                                   | <u>June 30,</u><br><u>2009</u> | <u>December 31,</u><br><u>2008</u> |
|-----------------------------------|--------------------------------|------------------------------------|
|                                   | (in millions; 2008 restated)   |                                    |
| Kraft Foods North America:        |                                |                                    |
| U.S. Beverages                    | \$ 1,290                       | \$ 1,290                           |
| U.S. Cheese                       | 3,000                          | 3,000                              |
| U.S. Convenient Meals             | 1,460                          | 1,460                              |
| U.S. Grocery                      | 3,046                          | 3,046                              |
| U.S. Snacks                       | 6,965                          | 6,965                              |
| Canada & N.A. Foodservice         | 2,328                          | 2,306                              |
| Kraft Foods Europe <sup>(1)</sup> | 6,401                          | 5,893                              |
| Kraft Foods Developing Markets    | 3,735                          | 3,621                              |
| Total goodwill                    | <u>\$ 28,225</u>               | <u>\$ 27,581</u>                   |

(1) This segment was formerly known as European Union.

As discussed in Note 12, *Segment Reporting*, we implemented changes to our operating structure in 2009. As a result of these changes, we aligned the reporting of our Central Europe operations into our Kraft Foods Developing Markets segment and moved \$1,534 million of goodwill from Kraft Foods Europe to Kraft Foods Developing Markets as of January 1, 2009. We restated prior period segment results in a consistent manner.

Intangible assets were:

|                                   | <u>June 30,</u><br><u>2009</u> | <u>December 31,</u><br><u>2008</u> |
|-----------------------------------|--------------------------------|------------------------------------|
|                                   | (in millions)                  |                                    |
| Non-amortizable intangible assets | \$ 13,084                      | \$ 12,758                          |
| Amortizable intangible assets     | 265                            | 254                                |
|                                   | 13,349                         | 13,012                             |
| Accumulated amortization          | (92)                           | (86)                               |
| Intangible assets, net            | <u>\$ 13,257</u>               | <u>\$ 12,926</u>                   |

Non-amortizable intangible assets consist substantially of brand names purchased through our acquisitions of Nabisco Holdings Corp., the global *LU* biscuit business of Groupe Danone S.A. and the Spanish and Portuguese operations of United Biscuits. Amortizable intangible assets consist primarily of trademark licenses, customer-related intangibles and non-compete agreements.

The movements in goodwill and intangible assets were:

|                              | <u>Goodwill</u>  | <u>Intangible<br/>Assets, at Cost</u> |
|------------------------------|------------------|---------------------------------------|
|                              | (in millions)    |                                       |
| Balance at December 31, 2008 | \$ 27,581        | \$ 13,012                             |
| Changes due to:              |                  |                                       |
| Foreign currency             | 644              | 343                                   |
| Other                        | —                | (6)                                   |
| Balance at June 30, 2009     | <u>\$ 28,225</u> | <u>\$ 13,349</u>                      |

Amortization expense for intangible assets was \$3 million for the three months and \$9 million for the six months ended June 30, 2009. We currently estimate amortization expense for each of the next five years to be approximately \$20 million or less.

#### **Note 5. Restructuring Costs:**

##### *2004 – 2008 Restructuring Program:*

In 2008, we completed our five-year restructuring program (the “Restructuring Program”). The Restructuring Program’s objectives were to leverage our global scale, realign and lower our cost structure, and optimize capacity. As part of the Restructuring Program, we:

- incurred \$3.0 billion in pre-tax charges reflecting asset disposals, severance and implementation costs;
- announced the closure of 35 facilities and announced the elimination of approximately 18,800 positions; and
- will use cash to pay for \$2.0 billion of the \$3.0 billion in charges.

In the second quarter of 2009, we sold a plant in Spain that we previously announced for closure under our Restructuring Program. Accordingly, we reversed \$35 million in Restructuring Program charges during the second quarter of 2009, primarily related to severance, and recorded a \$17 million loss on the divestiture of the plant. The reversal of the Restructuring Program costs, which affected the segment operating income of the Kraft Foods Europe segment, was recorded within asset impairment and exit costs. Since the inception of the Restructuring Program, we have paid cash for \$1.6 billion of the \$3.0 billion in charges, including \$80 million paid in the first six months of 2009. At June 30, 2009, we had an accrual of \$399 million, and we had eliminated approximately 16,000 positions under the Restructuring Program.

Restructuring liability activity for the six months ended June 30, 2009 was:

|                                    | <u>Severance</u> | <u>Other</u>  | <u>Total</u>  |
|------------------------------------|------------------|---------------|---------------|
|                                    |                  | (in millions) |               |
| Liability balance, January 1, 2009 | \$ 444           | \$ 45         | \$ 489        |
| Reversal of charges                | (32)             | (3)           | (35)          |
| Cash spent                         | (76)             | (4)           | (80)          |
| Currency                           | 25               | —             | 25            |
| Liability balance, June 30, 2009   | <u>\$ 361</u>    | <u>\$ 38</u>  | <u>\$ 399</u> |

Our 2009 activity was related to the aforementioned reversal of \$35 million and cash outflows on prior year Restructuring Program charges. Our prior year severance charges included the cost of benefits received by terminated employees. Other prior year costs related primarily to the renegotiation of supplier contract costs, workforce reductions associated with facility closings and the termination of leasing agreements.

**Note 6. Accumulated Other Comprehensive Losses:**

The components of accumulated other comprehensive losses were:

|  | Currency<br>Translation<br>Adjustments | Pension and<br>Other Benefits | Derivatives<br>Accounted for<br>as Hedges | Total             |
|--|--|-------------------------------|---|-------------------|
|  | (in millions)                          |                               |   |                   |
| Balances at December 31, 2008                                    | \$ (2,399)                             | \$ (3,572)                    | \$ (23)                                   | \$ (5,994)        |
| Other comprehensive earnings / (losses),<br>net of income taxes: |  |                               |   |                   |
| Currency translation adjustments                                 | 1,212                                  | (86)                          | –   | 1,126             |
| Amortization of experience losses and<br>prior service costs     | –                                      | 60                            | –   | 60                |
| Settlement losses  | –                                      | 41                            | –   | 41                |
| Net actuarial loss arising during period                         | –                                      | (8)                           | –   | (8)               |
| Change in fair value of cash flow<br>hedges                      | –                                      | –                             | 52  | 52                |
| Total other comprehensive earnings                               |  |                               |   | 1,271             |
| Balances at June 30, 2009  | <u>\$ (1,187)</u>                      | <u>\$ (3,565)</u>             | <u>\$ 29</u>                              | <u>\$ (4,723)</u> |

**Note 7. Stock Plans:**

At our annual meeting of shareholders held on May 20, 2009, our shareholders approved the Kraft Foods Inc. Amended and Restated 2005 Performance Incentive Plan. The amended plan includes, among other provisions, a limit on the number of shares that may be granted under the plan, vesting restrictions and a prohibition on stock option repricing. Under the amended plan, we are authorized to issue a maximum of 168.0 million shares of our Common Stock. As of the effective date of the amendment, there were 92.1 million shares available to be granted under the plan, of which no more than 27.5 million shares may be awarded as restricted or deferred stock.

In January 2009, we granted 1.4 million shares of stock in connection with our long-term incentive plan. The market value per share was \$27.00 on the date of grant. The unvested shares have no voting rights and do not pay dividends.

In February 2009, as part of our annual incentive program, we issued 4.1 million shares of restricted and deferred stock to eligible U.S. and non-U.S. employees. The market value per restricted or deferred share was \$23.64 on the date of grant. Also, as part of our annual incentive program, we granted 16.3 million stock options to eligible U.S. and non-U.S. employees at an exercise price of \$23.64.

We also issued 0.2 million off-cycle shares of restricted and deferred stock during the first six months of 2009. The weighted-average market value per restricted or deferred share was \$24.90 on the date of grant. In aggregate, we issued 5.7 million restricted and deferred shares during the first six months of 2009, including those issued as part of our long-term incentive plan.

During the first six months of 2009, 5.2 million shares of restricted and deferred stock vested at a market value of \$130 million. There were 3.0 million stock options exercised during the first six months of 2009 with a total intrinsic value of \$32 million.

**Note 8. Benefit Plans:****Pension Plans***Components of Net Periodic Pension Cost:*

Net periodic pension cost consisted of the following for the three and six months ended June 30, 2009 and 2008:

|                                      | U.S. Plans                             |       | Non-U.S. Plans                         |       |
|--------------------------------------|--|-------|--|-------|
|                                      | For the Three Months Ended<br>June 30, |       | For the Three Months Ended<br>June 30, |       |
|                                      | 2009                                   | 2008  | 2009                                   | 2008  |
|                                      | (in millions)                          |       |  |       |
| Service cost                         | \$ 39                                  | \$ 37 | \$ 15                                  | \$ 24 |
| Interest cost                        | 92                                     | 93    | 51                                     | 57    |
| Expected return on plan assets       | (121)                                  | (131) | (58)                                   | (74)  |
| Amortization:                        |  |       |  |       |
| Net loss from experience differences | 40                                     | 22    | 6                                      | 8     |
| Prior service cost                   | 1                                      | 1     | 2                                      | 2     |
| Settlement losses                    | 40                                     | 13    | -                                      | -     |
| Net periodic pension cost            | \$ 91                                  | \$ 35 | \$ 16                                  | \$ 17 |

  

|                                      | U.S. Plans                           |       | Non-U.S. Plans                       |       |
|--------------------------------------|--------------------------------------|-------|--------------------------------------|-------|
|                                      | For the Six Months Ended<br>June 30, |       | For the Six Months Ended<br>June 30, |       |
|                                      | 2009                                 | 2008  | 2009                                 | 2008  |
|                                      | (in millions)                        |       |                                      |       |
| Service cost                         | \$ 78                                | \$ 75 | \$ 30                                | \$ 47 |
| Interest cost                        | 184                                  | 186   | 102                                  | 113   |
| Expected return on plan assets       | (242)                                | (263) | (115)                                | (146) |
| Amortization:                        |                                      |       |                                      |       |
| Net loss from experience differences | 79                                   | 43    | 11                                   | 15    |
| Prior service cost                   | 3                                    | 3     | 3                                    | 4     |
| Settlement losses                    | 66                                   | 21    | -                                    | -     |
| Net periodic pension cost            | \$ 168                               | \$ 65 | \$ 31                                | \$ 33 |

The following costs are included in settlement losses above. Severance benefits from our cost-savings initiatives and retiring employees who elected lump-sum payments resulted in settlement losses for our U.S. plans of \$40 million for the three months and \$66 million for the six months ended June 30, 2009, and \$13 million for the three months and \$21 million for the six months ended June 30, 2008.

*Employer Contributions:*

We make contributions to our U.S. and non-U.S. pension plans, primarily to the extent that they are tax deductible and do not generate an excise tax liability. During the first six months of 2009, we contributed \$219 million to our U.S. plans (including the \$200 million contribution we made on May 1, 2009) and \$86 million to our non-U.S. plans. Based on current tax law, we plan to make further contributions of approximately \$20 million to our U.S. plans and approximately \$80 million to our non-U.S. plans during the remainder of 2009. However, our actual contributions may differ due to many factors, including changes in tax and other benefit laws, or significant differences between expected and actual pension asset performance or interest rates.

## Postretirement Benefit Plans

Net postretirement health care costs consisted of the following for the three and six months ended June 30, 2009 and 2008:

|   | For the Three Months Ended<br>June 30, |              | For the Six Months Ended<br>June 30, |               |
|---|--|--------------|--------------------------------------|---------------|
|   | 2009                                   | 2008         | 2009                                 | 2008          |
|   | (in millions)                          |              |                                      |               |
| Service cost                            | \$ 10                                  | \$ 10        | \$ 19                                | \$ 22         |
| Interest cost                           | 43                                     | 46           | 87                                   | 91            |
| Amortization:                           |  |              |                                      |               |
| Net loss from experience<br>differences | 11                                     | 16           | 22                                   | 28            |
| Prior service credit                    | (8)                                    | (8)          | (16)                                 | (14)          |
| Net postretirement health care costs    | <u>\$ 56</u>                           | <u>\$ 64</u> | <u>\$ 112</u>                        | <u>\$ 127</u> |

## Postemployment Benefit Plans

Net postemployment costs consisted of the following for the three and six months ended June 30, 2009 and 2008:

|                                      | For the Three Months Ended<br>June 30, |              | For the Six Months Ended<br>June 30, |               |
|--------------------------------------|--|--------------|--------------------------------------|---------------|
|                                      | 2009                                   | 2008         | 2009                                 | 2008          |
|                                      | (in millions)                          |              |                                      |               |
| Service cost                         | \$ 2                                   | \$ 1         | \$ 4                                 | \$ 2          |
| Interest cost                        | –                                      | 2            | 3                                    | 3             |
| Amortization of net (gains) / losses | 4                                      | –            | 3                                    | (1)           |
| Other (credits) / costs              | (7)                                    | 64           | (7)                                  | 123           |
| Net postemployment (credits) / costs | <u>\$ (1)</u>                          | <u>\$ 67</u> | <u>\$ 3</u>                          | <u>\$ 127</u> |

The following costs are included in other (credits) / costs above. We incurred \$25 million in severance charges in the second quarter of 2009 related to our Kraft Foods Europe Reorganization. We also reversed \$32 million in severance charges in the second quarter of 2009 related to our Restructuring Program as we sold a plant in Spain that we previously announced for closure under the program. Additionally, the postemployment cost of workforce reduction initiatives announced under the Restructuring Program was \$64 million during the three months and \$123 million during the six months ended June 30, 2008.

## Note 9. Financial Instruments:

### *Fair Value of Derivative Instruments:*

The fair values of derivative instruments recorded in the condensed consolidated balance sheet as of June 30, 2009 were:

|  | June 30, 2009        |                          |
|--|----------------------|--------------------------|
|  | Asset<br>Derivatives | Liability<br>Derivatives |
|  | (in millions)        |                          |
| <b>Derivatives designated as hedging<br/>instruments under SFAS No. 133:</b>     |                      |                          |
| Foreign exchange contracts   | \$ 34                | \$ 141                   |
| Commodity contracts  | 16                   | 65                       |
| Interest rate contracts  | 33                   | 1                        |
|  | <u>\$ 83</u>         | <u>\$ 207</u>            |
| <b>Derivatives not designated as hedging<br/>instruments under SFAS No. 133:</b> |                      |                          |
| Foreign exchange contracts   | \$ 2                 | \$ 6                     |
| Commodity contracts  | 103                  | 153                      |
|  | <u>\$ 105</u>        | <u>\$ 159</u>            |
| Total fair value   | <u>\$ 188</u>        | <u>\$ 366</u>            |



We include the fair value of our asset derivatives within other current assets and the fair value of our liability derivatives within other current liabilities.

The fair values (asset / (liability)) of our derivative instruments at June 30, 2009 were determined using:

|                            | Total Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|----------------------------|------------------|--|---|---|
|                            |                  | (in millions)  |   |   |
| Foreign exchange contracts | \$ (111)         | \$ —   | \$ (111)                                      | \$ —                                      |
| Commodity contracts        | (99)             | (104)  | 5   | —   |
| Interest rate contracts    | 32               | —  | 32  | —   |
| Total derivatives          | <u>\$ (178)</u>  | <u>\$ (104)</u>  | <u>\$ (74)</u>                                | <u>\$ —</u>                               |

*Cash Flow Hedges:*

Cash flow hedges affected accumulated other comprehensive losses, net of income taxes, as follows:

|   | For the Three Months Ended June 30, |              | For the Six Months Ended June 30, |              |
|---|-------------------------------------|--------------|-----------------------------------|--------------|
|   | 2009                                | 2008         | 2009                              | 2008         |
|   | (in millions)                       |              |                                   |              |
| Accumulated gain / (loss) at beginning of period                | \$ (5)                              | \$ 54        | \$ (23)                           | \$ 27        |
| Transfer of realized (gains) / losses in fair value to earnings | 54                                  | 1            | 89                                | (2)          |
| Unrealized gain / (loss) in fair value                          | (20)                                | (7)          | (37)                              | 23           |
| Accumulated gain at June 30                                     | <u>\$ 29</u>                        | <u>\$ 48</u> | <u>\$ 29</u>                      | <u>\$ 48</u> |

The effect of cash flow hedges for the three and six months ended June 30, 2009 was (in millions):

|  | For the Three Months Ended June 30, 2009 |  | For the Six Months Ended June 30, 2009 |  |
|--|--|--|--|--|
|  | Gain / (Loss) Recognized in OCI          | (Gain) / Loss Reclassified from AOCI into Earnings | Gain / (Loss) Recognized in OCI        | (Gain) / Loss Reclassified from AOCI into Earnings |
| Foreign exchange contracts – intercompany loans      | \$ 1                                     | \$ —   | \$ 1                                   | \$ —   |
| Foreign exchange contracts – forecasted transactions | (38)                                     | (5)  | (23)                                   | (27)   |
| Commodity contracts                                  | (4)                                      | 59   | (36)                                   | 116  |
| Interest rate contracts                              | 21                                       | —  | 21                                     | —  |
| Total  | <u>\$ (20)</u>                           | <u>\$ 54</u>                                       | <u>\$ (37)</u>                         | <u>\$ 89</u>                                       |

|   | <b>Gain / (Loss) on Ineffectiveness<br/>Recognized in Earnings</b> |   |
|---|--|---|
|   | <b>For the Three<br/>Months Ended<br/>June 30, 2009</b>            | <b>For the Six<br/>Months Ended<br/>June 30, 2009</b> |
|   | <u>                    </u>  | <u>                    </u>                           |
| Foreign exchange contracts –<br>intercompany loans      | \$ –   | \$ –  |
| Foreign exchange contracts –<br>forecasted transactions | –  | –   |
| Commodity contracts                                     | 4  | 2   |
| Interest rate contracts                                 | –  | –   |
| Total   | <u>\$ 4</u>  | <u>\$ 2</u>   |

We record both (i) the gain or loss reclassified from AOCI into earnings and (ii) the gain or loss on ineffectiveness in:

- cost of sales for commodity contracts;
- cost of sales or marketing, administration and research costs for foreign exchange contracts related to forecasted transactions, depending on the type of transaction; and
- interest and other expense, net for foreign exchange contracts related to intercompany loans and interest rate contracts.

We expect to transfer unrealized losses of \$31 million (net of taxes) for commodity cash flow hedges and unrealized gains of \$26 million (net of taxes) for foreign currency cash flow hedges to earnings during the next 12 months. As of June 30, 2009, we had hedged forecasted:

- commodity transactions for periods not exceeding the next 18 months;
- interest rate transactions for periods not exceeding the next 148 months; and
- foreign currency transactions for periods not exceeding the next 30 months, and excluding intercompany loans, we had hedged forecasted foreign currency transactions for periods not exceeding the next 12 months.

*Fair Value Hedges:*

The effect of fair value hedges for the three and six months ended June 30, 2009 was (in millions):

|                         | <b>For the Three Months Ended<br/>June 30, 2009</b>                  |   | <b>For the Six Months Ended<br/>June 30, 2009</b>                    |   |
|-------------------------|--|---|--|---|
|                         | <b>Gain / (Loss)<br/>Recognized<br/>in Income on<br/>Derivatives</b> | <b>Gain / (Loss)<br/>Recognized<br/>in Income on<br/>Borrowings</b> | <b>Gain / (Loss)<br/>Recognized<br/>in Income on<br/>Derivatives</b> | <b>Gain / (Loss)<br/>Recognized<br/>in Income on<br/>Borrowings</b> |
|                         | <u>                    </u>  | <u>                    </u>   | <u>                    </u>  | <u>                    </u>   |
| Interest rate contracts | \$ (1)   | \$ 1  | \$ (1)   | \$ 1  |

We include the gain or loss on hedged long-term debt and the offsetting loss or gain on the related interest rate swap in interest and other expense, net.

*Hedges of Net Investments in Foreign Operations:*

The effect of hedges of net investments in foreign operations for the three and six months ended June 30, 2009 was (in millions):

|            | <b>Gain / (Loss)<br/>Recognized in OCI</b>              |   | <b>Location of<br/>Gain / (Loss)<br/>Recorded in<br/>AOCI</b> |
|------------|---|---|---|
|            | <b>For the Three<br/>Months Ended<br/>June 30, 2009</b> | <b>For the Six<br/>Months Ended<br/>June 30, 2009</b> |   |
|            | <u>                    </u>                             | <u>                    </u>                           |   |
| Euro notes | \$ (143)  | \$ (12)   | Currency<br>Translation<br>Adjustment                         |

*Economic Hedges:*

The effect of economic hedges, derivatives that are not designated as hedging instruments under SFAS No. 133, for the three and six months ended June 30, 2009 was (in millions):

|  | <u>Gain / (Loss)</u><br><u>Recognized in Earnings</u>               |   | <u>Location of</u><br><u>Gain / (Loss)</u><br><u>Recognized</u><br><u>in Earnings</u> |
|--|---|---|---|
|  | <u>For the Three</u><br><u>Months Ended</u><br><u>June 30, 2009</u> | <u>For the Six</u><br><u>Months Ended</u><br><u>June 30, 2009</u> |   |
| Foreign exchange contracts – intercompany loans and forecasted interest payments | \$ 11   | \$ (8)  | Interest expense  |
| Foreign exchange contracts – forecasted transactions                             | (7)   | (6)   | Cost of sales   |
| Commodity contracts  | (10)  | 16  | Cost of sales   |
| Total  | <u>\$ (6)</u>   | <u>\$ 2</u>   |   |

We recognized net gains on commodity contracts not designated as hedging instruments of approximately \$225 million during the three months and approximately \$285 million during the six months ended June 30, 2008, directly as a component of cost of sales. See our Form 10-K for the year ended December 31, 2008 for additional information on our purpose for entering into derivatives not designated as hedging instruments and our overall risk management strategies.

*Volume:*

As of June 30, 2009, we had the following outstanding hedges:

|  | <u>Notional</u><br><u>Amount in USD</u><br><u>(in millions)</u> |
|--|---|
| Foreign exchange contracts – intercompany loans      | \$ 2,205  |
| Foreign exchange contracts – forecasted transactions | 828   |
| Commodity contracts                                  | 1,885   |
| Interest rate contracts                              | 1,150   |
| Net investment hedge – euro notes                    | 3,998   |

**Note 10. Commitments and Contingencies:**

*Legal Proceedings:*

We are involved, from time to time, in legal proceedings, claims, and governmental inspections or investigations, arising in the ordinary course of our business. While we cannot predict with certainty the results of these matters, we do not expect that the ultimate costs to resolve these matters will have a material effect on our financial results.

*Third-Party Guarantees:*

We have third-party guarantees because of our construction activities. As part of those transactions, we guarantee that third parties will make contractual payments or achieve performance measures. At June 30, 2009, the carrying amount of our third-party guarantees on our condensed consolidated balance sheet and the maximum potential payment under these guarantees was \$30 million. Substantially all of these guarantees expire at various times through 2018.

**Note 11. Earnings Per Share:**

Basic and diluted EPS were calculated using the following:

|   | For the Three Months Ended<br>June 30,              |                | For the Six Months Ended<br>June 30, |                 |
|---|---|----------------|--------------------------------------|-----------------|
|   | 2009  | 2008           | 2009                                 | 2008            |
|   | (in millions, except per share data; 2008 restated) |                |                                      |                 |
| Earnings from continuing operations   | \$ 829  | \$ 678         | \$ 1,491                             | \$ 1,225        |
| Earnings from discontinued operations,<br>net of income taxes   | —   | 69             | —                                    | 123             |
| Net earnings  | 829   | 747            | 1,491                                | 1,348           |
| Noncontrolling interest   | 2   | 2              | 4                                    | 4               |
| Net earnings attributable to Kraft Foods  | <u>\$ 827</u>                                       | <u>\$ 745</u>  | <u>\$ 1,487</u>                      | <u>\$ 1,344</u> |
| Weighted-average shares for basic EPS   | 1,478   | 1,522          | 1,476                                | 1,527           |
| Plus incremental shares from assumed<br>conversions of stock options and<br>long-term incentive plan shares | 6   | 10             | 8                                    | 11              |
| Weighted-average shares for diluted EPS   | <u>1,484</u>  | <u>1,532</u>   | <u>1,484</u>                         | <u>1,538</u>    |
| Basic earnings per share attributable<br>to Kraft Foods:  |   |                |                                      |                 |
| Continuing operations   | \$ 0.56   | \$ 0.44        | \$ 1.01                              | \$ 0.80         |
| Discontinued operations   | —   | 0.05           | —                                    | 0.08            |
| Net earnings attributable to Kraft Foods  | <u>\$ 0.56</u>                                      | <u>\$ 0.49</u> | <u>\$ 1.01</u>                       | <u>\$ 0.88</u>  |
| Diluted earnings per share attributable<br>to Kraft Foods:  |   |                |                                      |                 |
| Continuing operations   | \$ 0.56   | \$ 0.44        | \$ 1.00                              | \$ 0.79         |
| Discontinued operations   | —   | 0.05           | —                                    | 0.08            |
| Net earnings attributable to Kraft Foods  | <u>\$ 0.56</u>                                      | <u>\$ 0.49</u> | <u>\$ 1.00</u>                       | <u>\$ 0.87</u>  |

We exclude antidilutive Kraft Foods stock options from our calculation of weighted-average shares for diluted EPS. We excluded 23.8 million antidilutive options for the three and six months ended June 30, 2009, and we excluded 0.6 million antidilutive options for the three months and 11.6 million antidilutive options for the six months ended June 30, 2008.

**Note 12. Segment Reporting:**

Effective January 2009, we began implementing changes to our operating structure based on our *Organizing For Growth* initiative and Kraft Foods Europe Reorganization. In line with our strategies, we are reorganizing our European operations to function on a pan-European centralized category management and value chain model, and we changed how we work in Europe in two key ways:

- We transitioned our European Biscuit, Chocolate, Coffee and Cheese categories to fully integrated business units, further strengthening our focus on these core categories. To ensure decisions are made faster and closer to our customers and consumers, each category is fully accountable for its financial results, including marketing, manufacturing and R&D. Category leadership, based in Zurich, Switzerland, reports to the Kraft Foods Europe President. These business units now comprise the Kraft Foods Europe segment.
- We aligned the reporting of our Central Europe operations into our Kraft Foods Developing Markets segment to help build critical scale in these countries. We operate a country-led model in these markets.

We manufacture and market packaged food products, including snacks, beverages, cheese, convenient meals and various packaged grocery products. We manage and report operating results through three commercial units: Kraft Foods North America, Kraft Foods Europe and Kraft Foods Developing Markets. We manage the operations of Kraft Foods North America and Kraft Foods Europe by product category, and we manage the operations of Kraft Foods Developing Markets by geographic location. Our reportable segments are U.S. Beverages, U.S. Cheese, U.S. Convenient Meals, U.S. Grocery, U.S. Snacks, Canada & North America Foodservice, Kraft Foods Europe (formerly known as European Union) and Kraft Foods Developing Markets.

Management uses segment operating income to evaluate segment performance and allocate resources. We believe it is appropriate to disclose this measure to help investors analyze segment performance and trends. Segment operating income excludes unrealized gains and losses on hedging activities (which are a component of cost of sales), certain components of our U.S. pension plan cost (which is a component of cost of sales and marketing, administration and research costs), general corporate expenses (which are a component of marketing, administration and research costs) and amortization of intangibles for all periods presented. In 2009, we began excluding certain components of our U.S. pension plan cost from segment operating income because we centrally manage pension plan funding decisions and the determination of discount rate, expected rate of return on plan assets and other actuarial assumptions. Therefore, we allocate only the service cost component of our U.S. pension plan expense to segment operating income. We exclude the unrealized gains and losses on hedging activities from segment operating income in order to provide better transparency of our segment operating results. Once realized, the gains and losses on hedging activities are recorded within segment operating results. Furthermore, we centrally manage interest and other expense, net. Accordingly, we do not present these items by segment because they are excluded from the segment profitability measure that management reviews.

Segment data were:

|                                | For the Three Months Ended<br>June 30, |                  | For the Six Months Ended<br>June 30, |                  |
|--------------------------------|--|------------------|--------------------------------------|------------------|
|                                | 2009                                   | 2008             | 2009                                 | 2008             |
|                                | (in millions; 2008 restated)           |                  |                                      |                  |
| Net revenues:                  |  |                  |                                      |                  |
| Kraft Foods North America:     |  |                  |                                      |                  |
| U.S. Beverages                 | \$ 836                                 | \$ 789           | \$ 1,619                             | \$ 1,561         |
| U.S. Cheese                    | 887                                    | 972              | 1,781                                | 1,929            |
| U.S. Convenient Meals          | 1,166                                  | 1,089            | 2,283                                | 2,121            |
| U.S. Grocery                   | 973                                    | 912              | 1,791                                | 1,704            |
| U.S. Snacks                    | 1,288                                  | 1,272            | 2,485                                | 2,462            |
| Canada & N.A. Foodservice      | 1,027                                  | 1,141            | 1,934                                | 2,170            |
| Kraft Foods Europe             | 2,083                                  | 2,521            | 4,011                                | 4,901            |
| Kraft Foods Developing Markets | 1,902                                  | 2,108            | 3,654                                | 4,002            |
| Net revenues                   | <u>\$ 10,162</u>                       | <u>\$ 10,804</u> | <u>\$ 19,558</u>                     | <u>\$ 20,850</u> |

|   | For the Three Months Ended<br>June 30, |          | For the Six Months Ended<br>June 30, |          |
|---|--|----------|--------------------------------------|----------|
|   | 2009                                   | 2008     | 2009                                 | 2008     |
|   | (in millions; 2008 restated)           |          |                                      |          |
| Earnings from continuing operations<br>before income taxes: |  |          |                                      |          |
| Operating income:   |  |          |                                      |          |
| Kraft Foods North America:                                  |  |          |                                      |          |
| U.S. Beverages  | \$ 148                                 | \$ 135   | \$ 310                               | \$ 280   |
| U.S. Cheese   | 166                                    | 143      | 297                                  | 225      |
| U.S. Convenient Meals                                       | 141                                    | 103      | 282                                  | 196      |
| U.S. Grocery  | 339                                    | 306      | 601                                  | 545      |
| U.S. Snacks   | 205                                    | 222      | 334                                  | 342      |
| Canada & N.A. Foodservice                                   | 145                                    | 131      | 230                                  | 238      |
| Kraft Foods Europe  | 208                                    | 109      | 354                                  | 233      |
| Kraft Foods Developing Markets                              | 253                                    | 246      | 460                                  | 436      |
| Unrealized gains on hedging activities                      | 34                                     | 78       | 121                                  | 103      |
| Certain U.S. pension plan costs                             | (54)                                   | –        | (94)                                 | –        |
| General corporate expenses                                  | (51)                                   | (46)     | (87)                                 | (97)     |
| Amortization of intangibles                                 | (3)                                    | (4)      | (9)                                  | (11)     |
| Operating income  | 1,531                                  | 1,423    | 2,799                                | 2,490    |
| Interest and other expense, net                             | 312                                    | 331      | 592                                  | 636      |
| Earnings from continuing operations<br>before income taxes  | \$ 1,219                               | \$ 1,092 | \$ 2,207                             | \$ 1,854 |

*Asset Impairment Charges* – We recorded a \$9 million asset impairment charge to write-off an investment in Norway. The charge was recorded within asset impairment and exit costs within the segment operating income of Kraft Foods Europe.

*Unrealized Gains on Hedging Activities* – We recognized gains on the change in unrealized hedging positions of \$34 million for the three months and \$121 million for the six months ended June 30, 2009, and \$78 million for the three months and \$103 million for the six months ended June 30, 2008.

Net revenues by consumer sector, which includes *Kraft* macaroni and cheese dinners in the Convenient Meals sector and the separation of Canada & N.A. Foodservice, and Kraft Foods Europe and Kraft Foods Developing Markets into sector components, were:

|                    | For the Three Months Ended June 30, 2009 |                       |                                      |           |
|--------------------|--|-----------------------|--------------------------------------|-----------|
|                    | Kraft Foods<br>North America             | Kraft Foods<br>Europe | Kraft Foods<br>Developing<br>Markets | Total     |
|                    | (in millions)                            |                       |                                      |           |
| Snacks             | \$ 1,513                                 | \$ 1,076              | \$ 993                               | \$ 3,582  |
| Beverages          | 965                                      | 579                   | 537                                  | 2,081     |
| Cheese             | 1,212                                    | 241                   | 198                                  | 1,651     |
| Grocery            | 950                                      | 103                   | 144                                  | 1,197     |
| Convenient Meals   | 1,537                                    | 84                    | 30                                   | 1,651     |
| Total net revenues | \$ 6,177                                 | \$ 2,083              | \$ 1,902                             | \$ 10,162 |

|                    | <b>For the Three Months Ended June 30, 2008</b> |                               |   |                  |
|--------------------|---|-------------------------------|---|------------------|
|                    | <b>Kraft Foods<br/>North America</b>            | <b>Kraft Foods<br/>Europe</b> | <b>Kraft Foods<br/>Developing<br/>Markets</b> | <b>Total</b>     |
|                    | <b>(in millions; as restated)</b>               |                               |   |                  |
| Snacks             | \$ 1,507  | \$ 1,326                      | \$ 1,157                                      | \$ 3,990         |
| Beverages          | 929   | 678                           | 571   | 2,178            |
| Cheese             | 1,361   | 301                           | 206   | 1,868            |
| Grocery            | 936   | 116                           | 147   | 1,199            |
| Convenient Meals   | 1,442   | 100                           | 27  | 1,569            |
| Total net revenues | <u>\$ 6,175</u>                                 | <u>\$ 2,521</u>               | <u>\$ 2,108</u>                               | <u>\$ 10,804</u> |

|                    | <b>For the Six Months Ended June 30, 2009</b> |                               |   |                  |
|--------------------|---|-------------------------------|---|------------------|
|                    | <b>Kraft Foods<br/>North America</b>          | <b>Kraft Foods<br/>Europe</b> | <b>Kraft Foods<br/>Developing<br/>Markets</b> | <b>Total</b>     |
|                    | <b>(in millions)</b>                          |                               |   |                  |
| Snacks             | \$ 2,893                                      | \$ 2,136                      | \$ 1,992                                      | \$ 7,021         |
| Beverages          | 1,846   | 1,104                         | 958   | 3,908            |
| Cheese             | 2,419   | 462                           | 388   | 3,269            |
| Grocery            | 1,702   | 175                           | 260   | 2,137            |
| Convenient Meals   | 3,033   | 134                           | 56  | 3,223            |
| Total net revenues | <u>\$ 11,893</u>                              | <u>\$ 4,011</u>               | <u>\$ 3,654</u>                               | <u>\$ 19,558</u> |

|                    | <b>For the Six Months Ended June 30, 2008</b> |                               |   |                  |
|--------------------|---|-------------------------------|---|------------------|
|                    | <b>Kraft Foods<br/>North America</b>          | <b>Kraft Foods<br/>Europe</b> | <b>Kraft Foods<br/>Developing<br/>Markets</b> | <b>Total</b>     |
|                    | <b>(in millions; as restated)</b>             |                               |   |                  |
| Snacks             | \$ 2,889                                      | \$ 2,625                      | \$ 2,261                                      | \$ 7,775         |
| Beverages          | 1,817   | 1,314                         | 1,017   | 4,148            |
| Cheese             | 2,701   | 585                           | 407   | 3,693            |
| Grocery            | 1,702   | 201                           | 267   | 2,170            |
| Convenient Meals   | 2,838   | 176                           | 50  | 3,064            |
| Total net revenues | <u>\$ 11,947</u>                              | <u>\$ 4,901</u>               | <u>\$ 4,002</u>                               | <u>\$ 20,850</u> |

**Note 13. Subsequent Events:**

In July 2009, we announced our intention to redeem our November 2011, 7% \$200 million debenture at par value. Upon early extinguishment of this debenture, we expect to record a loss of approximately \$14 million.

We evaluated subsequent events through August 5, 2009 and included all accounting and disclosure requirements related to subsequent events in our financial statements.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

### Description of the Company.

We manufacture and market packaged food products, including snacks, beverages, cheese, convenient meals and various packaged grocery products. We have operations in more than 70 countries and sell our products in approximately 150 countries.

### Executive Summary.

This executive summary provides significant highlights of the Discussion and Analysis that follows.

- Net revenues in the second quarter of 2009 decreased 5.9% to \$10.2 billion and decreased 6.2% to \$19.6 billion in the first six months of 2009 as compared to the same periods in the prior year.
- Diluted EPS in the second quarter of 2009 increased 14.3% to \$0.56 and increased 14.9% to \$1.00 in the first six months of 2009 as compared to the same periods in the prior year.
- On August 4, 2008, we completed the split-off of the *Post* cereals business. Accordingly, we restated prior period results to reflect the results of the *Post* cereals business as discontinued operations on the condensed consolidated statement of earnings.
- Our \$5.0 billion share repurchase authority expired on March 30, 2009. Prior to the expiration, we repurchased 130.9 million shares for \$4.3 billion under the program. We have not repurchased any shares in 2009.

### Discussion and Analysis

#### Items Affecting Comparability of Financial Results

##### *Divestitures*

##### *Post Cereals Split-off:*

On August 4, 2008, we completed the split-off of the *Post* cereals business into Ralcorp Holdings, Inc., after an exchange with our shareholders. Accordingly, we restated prior period results to reflect the results of the *Post* cereals business as discontinued operations on the condensed consolidated statement of earnings. Refer to our Form 10-K for the year ended December 31, 2008 for further details of this transaction.

Summary results of operations for the *Post* cereals business for the three and six months ended June 30, 2008 were as follows:

|   | <b>For the Three<br/>Months Ended<br/>June 30, 2008</b> | <b>For the Six<br/>Months Ended<br/>June 30, 2008</b> |
|---|---|---|
|   | (in millions)   |   |
| Net revenues  | <u>\$ 306</u>   | <u>\$ 576</u>   |
| Earnings before income taxes                                  | 111   | 196   |
| Provision for income taxes                                    | <u>42</u>   | <u>73</u>   |
| Earnings from discontinued operations,<br>net of income taxes | <u>\$ 69</u>  | <u>\$ 123</u>   |

##### *Other Divestitures:*

In the second quarter of 2009, we received \$6 million in proceeds and recorded pre-tax losses of \$17 million, or \$0.01 per diluted share, on the divestitures of a juice operation in Brazil and a plant in Spain.

During the first six months of 2008, we received \$76 million in proceeds and recorded pre-tax losses of \$92 million, or \$0.04 per diluted share, on the divestitures of several operations in Spain. Separately, we divested a biscuit operation in Spain and a trademark in Hungary that we previously acquired as part of the acquisition of the global *LU* biscuit business of Groupe Danone S.A. ("*LU* Biscuit"). Accordingly, we reflected the impacts as adjustments to the purchase price allocations.



The operating results of these divestitures were not material to our financial statements in any of the periods presented, neither individually nor in the aggregate.

### **Restructuring Costs**

#### **2004 – 2008 Restructuring Program:**

In 2008, we completed our five-year restructuring program (the “Restructuring Program”). The Restructuring Program’s objectives were to leverage our global scale, realign and lower our cost structure, and optimize capacity. As part of the Restructuring Program, we:

- incurred \$3.0 billion in pre-tax charges reflecting asset disposals, severance and implementation costs;
- announced the closure of 35 facilities and announced the elimination of approximately 18,800 positions;
- will use cash to pay for \$2.0 billion of the \$3.0 billion in charges; and
- anticipate reaching cumulative, annualized savings of \$1.4 billion for the total program.

In the second quarter of 2009, we sold a plant in Spain that we previously announced for closure under our Restructuring Program. Accordingly, we reversed \$35 million in Restructuring Program charges during the second quarter of 2009, primarily related to severance (resulting in a favorable impact to diluted EPS of \$0.02), and recorded a \$17 million loss on the divestiture of the plant (resulting in an unfavorable impact to diluted EPS of \$0.01). The reversal of the Restructuring Program costs, which affected the segment operating income of the Kraft Foods Europe segment, was recorded within asset impairment and exit costs. We incurred charges under the Restructuring Program of \$121 million, or \$0.05 per diluted share, during the three months and \$219 million, or \$0.10 per diluted share, during the six months ended June 30, 2008. Since the inception of the Restructuring Program, we have paid cash for \$1.6 billion of the \$3.0 billion in charges, including \$80 million paid in the first six months of 2009. At June 30, 2009, we had an accrual of \$399 million, and we had eliminated approximately 16,000 positions under the Restructuring Program.

Under the Restructuring Program, we recorded asset impairment and exit costs of \$103 million during the three months and \$183 million during six months ended June 30, 2008. We recorded implementation costs of \$18 million during the three months and \$36 million during the six months ended June 30, 2008 within cost of sales and marketing, administration and research costs. Implementation costs are directly attributable to exit costs; however, they do not qualify for treatment under Statement of Financial Accounting Standards (“SFAS”) No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*. These costs primarily included the discontinuation of less profitable product lines, incremental expenses related to the closure of facilities, the Electronic Data Systems transition and the reorganization of our European operations. Management believes the disclosure of implementation charges provides readers of our financial statements greater transparency to the total costs of our Restructuring Program.

#### **Provision for Income Taxes**

Our effective tax rate was 32.0% in the second quarter of 2009 and 32.4% in the first six months of 2009. Our second quarter 2009 effective tax rate included net tax benefits of \$37 million, primarily resulting from the resolution of state tax audits and several items in our international operations. For the first six months of 2009, our effective tax rate included net tax benefits of \$62 million, primarily resulting from the resolution of tax audits and outstanding items in our international operations, and corrections of federal, state and foreign deferred taxes in the first quarter.

Our effective tax rate was 37.9% in the second quarter of 2008 and 33.9% in the first six months of 2008. Our effective tax rate included net tax benefits of \$13 million in the second quarter of 2008, primarily resulting from the tax impact of the divestiture of an operation in Spain. For the first six months of 2008, our effective tax rate included net tax benefits of \$79 million, primarily resulting from the resolution of state tax audits, the resolution of outstanding items in our international operations, the tax impact in the first quarter from the divestitures of two operations in Spain and the second quarter divestiture discussed above.

## Consolidated Results of Operations

The following discussion compares our consolidated results of operations for the three months ended June 30, 2009 and 2008, and for the six months ended June 30, 2009 and 2008.

### Three Months Ended June 30:

|   | For the Three Months Ended<br>June 30,                 |             | <u>\$ change</u> | <u>% change</u> |
|---|--|-------------|------------------|-----------------|
|   | <u>2009</u>  | <u>2008</u> |                  |                 |
|   | (in millions, except per<br>share data; 2008 restated) |             |                  |                 |
| Net revenues  | \$ 10,162  | \$ 10,804   | \$ (642)         | (5.9%)          |
| Operating income  | 1,531  | 1,423       | 108              | 7.6%            |
| Earnings from continuing operations                       | 829  | 678         | 151              | 22.3%           |
| Net earnings attributable to Kraft Foods                  | 827  | 745         | 82               | 11.0%           |
| Diluted earnings per share attributable<br>to Kraft Foods | 0.56   | 0.49        | 0.07             | 14.3%           |

*Net Revenues* – Net revenues decreased \$642 million (5.9%) to \$10,162 million in the second quarter of 2009, due to the following:

#### Change in net revenues (by percentage point)

|   |                      |
|---|----------------------|
| Unfavorable foreign currency                                    | (8.1)pp              |
| Impact of divestitures  | (0.7)pp              |
| 2008 favorable resolution of Brazilian value added<br>tax claim | (0.4)pp              |
| Favorable volume/mix  | 0.2 pp               |
| Higher net pricing  | 3.1 pp               |
| <b>Total change in net revenues</b>                             | <b><u>(5.9)%</u></b> |

Unfavorable foreign currency decreased net revenues by \$876 million, due primarily to the strength of the U.S. dollar against the euro, Canadian dollar, Russian ruble, Brazilian real and British pound. The absence of the 2008 favorable resolution of a Brazilian value added tax claim also had an unfavorable impact on revenues. The decrease in net revenues was partially offset by higher input cost-driven pricing and favorable volume/mix. The favorable volume/mix impact on revenue was driven by volume gains in Kraft Foods North America, partially due to the shift of Easter-related shipments into the second quarter, and by favorable mix in Kraft Foods Developing Markets and Kraft Foods Europe. These favorable factors were partially offset by volume declines in Kraft Foods Europe and Kraft Foods Developing Markets, in part due to the discontinuation of less profitable product lines.

Operating Income – Operating income increased \$108 million (7.6%) to \$1,531 million in the second quarter of 2009, due to the following:

|  | <u>Operating<br/>Income</u><br>(in millions) | <u>Change</u><br>(percentage point) |
|--|--|-------------------------------------|
| <b>Operating Income for the Three Months Ended<br/>June 30, 2008 (as restated)</b> | <b>\$ 1,423</b>                              |                                     |
| <b>Change in operating income</b>  |  |                                     |
| Higher pricing   | 328  | 20.2 pp                             |
| Higher input costs   | (219)  | (13.6)pp                            |
| Favorable volume/mix   | 60   | 3.7 pp                              |
| Lower fixed manufacturing costs  | 43   | 2.6 pp                              |
| Higher marketing, administration and research costs                                | (79)   | (4.8)pp                             |
| Lower unrealized gains on hedging activities                                       | (44)   | (2.7)pp                             |
| Lower Restructuring Program costs  | 156  | 10.0 pp                             |
| Lower losses on divestitures, net  | 57   | 4.2 pp                              |
| 2008 favorable resolution of Brazilian value added tax claim                       | (40)   | (2.5)pp                             |
| Unfavorable foreign currency   | (132)  | (8.2)pp                             |
| Other, net   | (22)   | (1.3)pp                             |
| <b>Total change in operating income</b>  | <b><u>108</u></b>                            | <b><u>7.6%</u></b>                  |
| <b>Operating Income for the Three Months Ended June 30, 2009</b>                   | <b><u>\$ 1,531</u></b>                       |                                     |

Higher pricing more than offset our input cost increases during the quarter, as we recovered some of our cumulative cost increases from prior years. The increase in input costs was primarily related to higher raw material costs (including lower realized gains from certain commodity hedging activities). Total marketing, administration and research costs, as recorded in the condensed consolidated statement of earnings, decreased \$124 million over the second quarter of 2008, but excluding the impacts of divestitures, foreign currency and prior year Restructuring Program costs, increased \$79 million over the second quarter of 2008, primarily due to further investments in our brands. We recognized gains of \$34 million on the change in unrealized hedging positions in the second quarter of 2009 and gains of \$78 million in the second quarter of 2008. During the second quarter of 2009, we reversed \$35 million in Restructuring Program charges recorded in the prior year, versus the \$121 million in Restructuring Program charges recognized in the second quarter of 2008. We recorded \$17 million of net losses on divestitures in the second quarter of 2009, versus \$74 million of net losses on divestitures that were recorded in the second quarter of 2008. In addition, unfavorable foreign currency decreased operating income by \$132 million, due primarily to the strength of the U.S. dollar against the euro, Canadian dollar, British pound and Brazilian real.

*Net Earnings and Earnings per Share Attributable to Kraft Foods* – Net earnings attributable to Kraft Foods of \$827 million increased by \$82 million (11.0%) in the second quarter of 2009. Diluted earnings per share attributable to Kraft Foods were \$0.56 in the second quarter of 2009, up 14.3% from \$0.49 in the second quarter of 2008, due to the following:

|  | <u>Net Earnings<br/>Attributable to<br/>Kraft Foods</u> | <u>Diluted EPS<br/>Attributable to<br/>Kraft Foods</u> |
|--|---|--|
|  | (in millions, except<br>per share data)                 |  |
| <b>Net Earnings Attributable to Kraft Foods for the Three Months Ended June 30, 2008 (as restated)</b> | <b>\$ 745</b>   | <b>\$ 0.49</b>   |
| <b>Change in net earnings attributable to Kraft Foods</b>  |   |  |
| Operating gains  |   | 0.05   |
| Lower unrealized gains on hedging activities   |   | (0.02)   |
| Lower Restructuring Program costs  |   | 0.07   |
| Lower losses on divestitures, net  |   | 0.03   |
| 2008 favorable resolution of Brazilian value added tax claim   |   | (0.02)   |
| Lower interest and other expense, net  |   | 0.01   |
| Unfavorable foreign currency   |   | (0.06)   |
| Other changes in taxes   |   | 0.04   |
| <b>Change in net earnings from continuing operations</b>   |   | <u>0.10</u>  |
| Decreased earnings from discontinued operations  |   | (0.05)   |
| <b>Change in net earnings from discontinued operations</b>   |   | <u>(0.05)</u>  |
| Fewer shares outstanding   |   | 0.02   |
| <b>Total change in net earnings attributable to Kraft Foods</b>  | <b>82</b>   | <b>0.07</b>  |
| <b>Net Earnings Attributable to Kraft Foods for the Three Months Ended June 30, 2009</b>               | <b>\$ 827</b>   | <b>\$ 0.56</b>   |

*Six Months Ended June 30:*

|  | <u>For the Six Months Ended<br/>June 30,</u>           |             | <u>\$ change</u> | <u>% change</u> |
|--|--|-------------|------------------|-----------------|
|  | <u>2009</u>  | <u>2008</u> |                  |                 |
|  | (in millions, except per<br>share data; 2008 restated) |             |                  |                 |
| Net revenues   | \$ 19,558  | \$ 20,850   | \$ (1,292)       | (6.2%)          |
| Operating income                                       | 2,799  | 2,490       | 309              | 12.4%           |
| Earnings from continuing operations                    | 1,491  | 1,225       | 266              | 21.7%           |
| Net earnings attributable to Kraft Foods               | 1,487  | 1,344       | 143              | 10.6%           |
| Diluted earnings per share attributable to Kraft Foods | 1.00   | 0.87        | 0.13             | 14.9%           |

*Net Revenues* – Net revenues decreased \$1,292 million (6.2%) to \$19,558 million in the first six months of 2009, due to the following:

|  |                      |
|--|----------------------|
| <b>Change in net revenues (by percentage point)</b>          |                      |
| Unfavorable foreign currency                                 | (8.0)pp              |
| Unfavorable volume/mix                                       | (1.5)pp              |
| Impact of divestitures                                       | (0.8)pp              |
| 2008 favorable resolution of Brazilian value added tax claim | (0.3)pp              |
| Higher net pricing   | 4.4 pp               |
| <b>Total change in net revenues</b>                          | <u><u>(6.2)%</u></u> |

Unfavorable foreign currency decreased net revenues by \$1,659 million, due primarily to the strength of the U.S. dollar against the euro, Canadian dollar, Brazilian real, Russian ruble and British pound. The unfavorable volume/mix impact on revenue was driven by volume declines across all reportable segments, except U.S. Beverages and U.S. Convenient Meals, primarily due to the discontinuation of less profitable product lines and by unfavorable mix in Kraft Foods North America. The absence of the 2008 favorable resolution of a Brazilian value added tax claim also had an unfavorable impact on revenues. The decrease in net revenues was partially offset by higher input cost-driven pricing.

*Operating Income* – Operating income increased \$309 million (12.4%) to \$2,799 million in the first six months of 2009, due to the following:

|  | <u>Operating<br/>Income</u><br>(in millions) | <u>Change</u><br>(percentage point) |
|--|--|-------------------------------------|
| <b>Operating Income for the Six Months Ended<br/>June 30, 2008 (as restated)</b> | <b>\$ 2,490</b>                              |                                     |
| <b>Change in operating income</b>  |  |                                     |
| Higher pricing   | 900  | 32.0 pp                             |
| Higher input costs   | (552)  | (19.5)pp                            |
| Lower fixed manufacturing costs  | 68   | 2.4 pp                              |
| Unfavorable volume/mix   | (30)   | (1.1)pp                             |
| Higher unrealized gains on hedging activities                                    | 18   | 0.7 pp                              |
| Higher marketing, administration and research costs                              | (99)   | (3.5)pp                             |
| Lower Restructuring Program costs  | 254  | 9.9 pp                              |
| Lower losses on divestitures, net  | 75   | 3.4 pp                              |
| 2008 favorable resolution of Brazilian value added tax claim                     | (43)   | (1.5)pp                             |
| Unfavorable foreign currency   | (254)  | (9.2)pp                             |
| Other, net   | (28)   | (1.2)pp                             |
| <b>Total change in operating income</b>  | <b>309</b>                                   | <b>12.4%</b>                        |
| <b>Operating Income for the Six Months Ended June 30, 2009</b>                   | <b>\$ 2,799</b>                              |                                     |

Higher pricing more than offset our input cost increases during the first six months of 2009, as we recovered some of our cumulative cost increases from prior years. The increase in input costs was primarily related to higher raw material costs (including lower realized gains from certain commodity hedging activities). Total marketing, administration and research costs, as recorded in the condensed consolidated statement of earnings, decreased \$262 million over the first six months of 2008, but excluding the impacts of divestitures, foreign currency and prior year Restructuring Program costs, increased \$99 million over the first six months of 2008, primarily due to further investments in our brands. We recognized gains of \$121 million on the change in unrealized hedging positions in the first six months of 2009 and gains of \$103 million in the first six months of 2008. During the second quarter of 2009, we reversed \$35 million in Restructuring Program charges recorded in the prior year, versus the \$219 million in Restructuring Program charges recognized in the first six months of 2008. We recorded \$17 million of net losses on divestitures in the first six months of 2009, versus \$92 million of net losses on divestitures that were recorded in the first six months of 2008. In addition, unfavorable foreign currency decreased operating income by \$254 million, due primarily to the strength of the U.S. dollar against the euro, Canadian dollar, British pound and Brazilian real.

*Net Earnings and Earnings per Share Attributable to Kraft Foods* – Net earnings attributable to Kraft Foods of \$1,487 million increased by \$143 million (10.6%) in the first six months of 2009. Diluted earnings per share attributable to Kraft Foods were \$1.00 in the first six months of 2009, up 14.9% from \$0.87 in the first six months of 2008, due to the following:

|  | <u>Net Earnings<br/>Attributable to<br/>Kraft Foods</u> | <u>Diluted EPS<br/>Attributable to<br/>Kraft Foods</u> |
|--|---|--|
|  | (in millions, except<br>per share data)                 |  |
| <b>Net Earnings Attributable to Kraft Foods for the Six<br/>Months Ended June 30, 2008 (as restated)</b> | <b>\$ 1,344</b>   | <b>\$ 0.87</b>   |
| <b>Change in net earnings attributable to Kraft Foods</b>  |   |  |
| Operating gains  |   | 0.10   |
| Higher unrealized gains on hedging activities  |   | 0.01   |
| Lower Restructuring Program costs  |   | 0.11   |
| Lower losses on divestitures, net  |   | 0.03   |
| 2008 favorable resolution of Brazilian value added tax claim   |   | (0.02)   |
| Lower interest and other expense, net  |   | 0.02   |
| Unfavorable foreign currency   |   | (0.11)   |
| Other changes in taxes   |   | 0.03   |
| <b>Change in net earnings from continuing operations</b>   |   | <u>0.17</u>  |
| Decreased earnings from discontinued operations  |   | (0.08)   |
| <b>Change in net earnings from discontinued operations</b>   |   | <u>(0.08)</u>  |
| Fewer shares outstanding   |   | 0.04   |
| <b>Total change in net earnings attributable to Kraft Foods</b>  | <u>143</u>  | <u>0.13</u>  |
| <b>Net Earnings Attributable to Kraft Foods for the Six<br/>Months Ended June 30, 2009</b>               | <b><u>\$ 1,487</u></b>                                  | <b><u>\$ 1.00</u></b>                                  |

### Results of Operations by Reportable Segment

Effective January 2009, we began implementing changes to our operating structure based on our *Organizing For Growth* initiative and Kraft Foods Europe Reorganization. In line with our strategies, we are reorganizing our European operations to function on a pan-European centralized category management and value chain model, and we changed how we work in Europe in two key ways:

- We transitioned our European Biscuit, Chocolate, Coffee and Cheese categories to fully integrated business units, further strengthening our focus on these core categories. To ensure decisions are made faster and closer to our customers and consumers, each category is fully accountable for its financial results, including marketing, manufacturing and R&D. Category leadership, based in Zurich, Switzerland, reports to the Kraft Foods Europe President. These business units now comprise the Kraft Foods Europe segment.
- We aligned the reporting of our Central Europe operations into our Kraft Foods Developing Markets segment to help build critical scale in these countries. We operate a country-led model in these markets. This change will keep Kraft Foods Europe management fully focused on implementing their new structure and growing the business.

On March 26, 2009, we filed a Form 8-K with the SEC related to our new operating structure. Refer to the Form 8-K for additional information reconciling our prior period reportable segments to our new reportable segments.

We manage and report operating results through three commercial units: Kraft Foods North America, Kraft Foods Europe and Kraft Foods Developing Markets. We manage the operations of Kraft Foods North America and Kraft Foods Europe by product category, and we manage the operations of Kraft Foods Developing Markets by geographic location. Our reportable segments are U.S. Beverages, U.S. Cheese, U.S. Convenient Meals, U.S. Grocery, U.S. Snacks, Canada & North America Foodservice, Kraft Foods Europe (formerly known as European Union) and Kraft Foods Developing Markets.

The following discussion compares our operating results of each of our reportable segments for the three months ended June 30, 2009 and 2008 and for the six months ended June 30, 2009 and 2008.

|                                   | For the Three Months Ended<br>June 30, |                  | For the Six Months Ended<br>June 30, |                  |
|-----------------------------------|--|------------------|--------------------------------------|------------------|
|                                   | 2009                                   | 2008             | 2009                                 | 2008             |
|                                   | (in millions; 2008 restated)           |                  |                                      |                  |
| Net revenues:                     |  |                  |                                      |                  |
| Kraft Foods North America:        |  |                  |                                      |                  |
| U.S. Beverages                    | \$ 836                                 | \$ 789           | \$ 1,619                             | \$ 1,561         |
| U.S. Cheese                       | 887                                    | 972              | 1,781                                | 1,929            |
| U.S. Convenient Meals             | 1,166                                  | 1,089            | 2,283                                | 2,121            |
| U.S. Grocery                      | 973                                    | 912              | 1,791                                | 1,704            |
| U.S. Snacks                       | 1,288                                  | 1,272            | 2,485                                | 2,462            |
| Canada & N.A. Foodservice         | 1,027                                  | 1,141            | 1,934                                | 2,170            |
| Kraft Foods Europe <sup>(1)</sup> | 2,083                                  | 2,521            | 4,011                                | 4,901            |
| Kraft Foods Developing Markets    | 1,902                                  | 2,108            | 3,654                                | 4,002            |
| Net revenues                      | <u>\$ 10,162</u>                       | <u>\$ 10,804</u> | <u>\$ 19,558</u>                     | <u>\$ 20,850</u> |

(1) This segment was formerly known as European Union.

|  | For the Three Months Ended<br>June 30, |                 | For the Six Months Ended<br>June 30, |                 |
|--|--|-----------------|--------------------------------------|-----------------|
|  | 2009                                   | 2008            | 2009                                 | 2008            |
|  | (in millions; 2008 restated)           |                 |                                      |                 |
| Operating income:                      |  |                 |                                      |                 |
| Kraft Foods North America:             |  |                 |                                      |                 |
| U.S. Beverages                         | \$ 148                                 | \$ 135          | \$ 310                               | \$ 280          |
| U.S. Cheese                            | 166                                    | 143             | 297                                  | 225             |
| U.S. Convenient Meals                  | 141                                    | 103             | 282                                  | 196             |
| U.S. Grocery                           | 339                                    | 306             | 601                                  | 545             |
| U.S. Snacks                            | 205                                    | 222             | 334                                  | 342             |
| Canada & N.A. Foodservice              | 145                                    | 131             | 230                                  | 238             |
| Kraft Foods Europe                     | 208                                    | 109             | 354                                  | 233             |
| Kraft Foods Developing Markets         | 253                                    | 246             | 460                                  | 436             |
| Unrealized gains on hedging activities | 34                                     | 78              | 121                                  | 103             |
| Certain U.S. pension plan costs        | (54)                                   | –               | (94)                                 | –               |
| General corporate expenses             | (51)                                   | (46)            | (87)                                 | (97)            |
| Amortization of intangibles            | (3)                                    | (4)             | (9)                                  | (11)            |
| Operating income                       | <u>\$ 1,531</u>                        | <u>\$ 1,423</u> | <u>\$ 2,799</u>                      | <u>\$ 2,490</u> |

As discussed in Note 12, *Segment Reporting*, our management uses segment operating income to evaluate segment performance and allocate resources. We believe it is appropriate to disclose this measure to help investors analyze segment performance and trends. Segment operating income excludes unrealized gains and losses on hedging activities (which are a component of cost of sales), certain components of our U.S. pension plan cost (which is a component of cost of sales and marketing, administration and research costs), general corporate expenses (which are a component of marketing, administration and research costs) and amortization of intangibles for all periods presented. In 2009, we began excluding certain components of our U.S. pension plan cost from segment operating income because we centrally manage pension plan funding decisions and the determination of discount rate, expected rate of return on plan assets and other actuarial assumptions. Therefore, we allocate only the service cost component of our U.S. pension plan expense to segment operating income. We exclude the unrealized gains and losses on hedging activities from segment operating income in order to provide better transparency of our segment operating results. Once realized, the gains and losses on hedging activities are recorded within segment operating results. Accordingly, we do not present these items by segment because they are excluded from the segment profitability measure that management reviews.

## U.S. Beverages

|                          | For the Three Months Ended<br>June 30, |             | <u>\$ change</u> | <u>% change</u> |
|--------------------------|--|-------------|------------------|-----------------|
|                          | <u>2009</u>                            | <u>2008</u> |                  |                 |
|                          | (in millions; 2008 restated)           |             |                  |                 |
| Net revenues             | \$ 836                                 | \$ 789      | \$ 47            | 6.0%            |
| Segment operating income | 148                                    | 135         | 13               | 9.6%            |

  

|                          | For the Six Months Ended<br>June 30, |             | <u>\$ change</u> | <u>% change</u> |
|--------------------------|--------------------------------------|-------------|------------------|-----------------|
|                          | <u>2009</u>                          | <u>2008</u> |                  |                 |
|                          | (in millions; 2008 restated)         |             |                  |                 |
| Net revenues             | \$ 1,619                             | \$ 1,561    | \$ 58            | 3.7%            |
| Segment operating income | 310                                  | 280         | 30               | 10.7%           |

### Three Months Ended June 30:

Net revenues increased \$47 million (6.0%), due to favorable volume/mix (6.5 pp), partially offset by lower net pricing (0.5 pp). Net revenues increased in the quarter due to favorable volume/mix driven by higher shipments across all categories. Ready-to-drink beverages grew behind successful quality and marketing investments in *Capri Sun*, partially offset by the discontinuation of less profitable ready-to-drink product lines. Coffee volume increased primarily due to strong growth in *Maxwell House*, aided in part by the shift of Easter-related shipments into the second quarter. Powdered beverages growth reflected gains in *Kool-Aid*. These favorable factors were partially offset by unfavorable mix driven by the higher ready-to-drink volume. Lower net pricing was primarily driven by higher promotional spending in powdered beverages.

Segment operating income increased \$13 million (9.6%), due primarily to favorable volume/mix (higher shipments, net of unfavorable product mix) and lower costs due to the completion of the Restructuring Program, partially offset by higher marketing support costs.

### Six Months Ended June 30:

Net revenues increased \$58 million (3.7%), due to favorable volume/mix (4.3 pp), partially offset by lower net pricing (0.6 pp). Net revenues increased in the first six months due to favorable volume/mix driven by higher shipments in all categories. Ready-to-drink beverages grew behind successful quality and marketing investments in *Capri Sun*, partially offset by the discontinuation of less profitable ready-to-drink product lines. Coffee volume increased primarily due to strong growth in *Maxwell House*, while powdered beverages volume increased due to gains in *Kool-Aid*. These favorable factors were partially offset by unfavorable mix driven by the higher ready-to-drink volume. Lower net pricing was primarily driven by lower input cost-driven pricing in coffee and higher promotional spending in powdered beverages.

Segment operating income increased \$30 million (10.7%), due primarily to favorable volume/mix (higher shipments, net of unfavorable product mix), lower costs due to the completion of the Restructuring Program and lower marketing, administration and research costs, partially offset by higher raw material costs and lower net pricing.

## U.S. Cheese

|                          | For the Three Months Ended<br>June 30, |             | <u>\$ change</u> | <u>% change</u> |
|--------------------------|--|-------------|------------------|-----------------|
|                          | <u>2009</u>                            | <u>2008</u> |                  |                 |
|                          | (in millions; 2008 restated)           |             |                  |                 |
| Net revenues             | \$ 887                                 | \$ 972      | \$ (85)          | (8.7%)          |
| Segment operating income | 166                                    | 143         | 23               | 16.1%           |

  

|                          | For the Six Months Ended<br>June 30, |             | <u>\$ change</u> | <u>% change</u> |
|--------------------------|--------------------------------------|-------------|------------------|-----------------|
|                          | <u>2009</u>                          | <u>2008</u> |                  |                 |
|                          | (in millions; 2008 restated)         |             |                  |                 |
| Net revenues             | \$ 1,781                             | \$ 1,929    | \$ (148)         | (7.7%)          |
| Segment operating income | 297                                  | 225         | 72               | 32.0%           |



*Three Months Ended June 30:*

Net revenues decreased \$85 million (8.7%), due to lower net pricing (8.0 pp) and unfavorable volume/mix (0.7 pp). Lower net pricing was due to input cost-driven pricing combined with increases in promotional spending. Net revenues also declined due to unfavorable product mix while total shipments were up slightly for the quarter due in part to the shift of Easter-related shipments into the second quarter. Higher shipments in sandwich cheese, recipe cheese and cream cheese were largely offset by declines in all other categories.

Segment operating income increased \$23 million (16.1%), due primarily to lower input costs, primarily lower dairy costs, partially offset by lower net pricing and higher marketing support costs.

*Six Months Ended June 30:*

Net revenues decreased \$148 million (7.7%), due to unfavorable volume/mix (5.2 pp) and lower net pricing (2.5 pp). Lower net pricing was due to lower input cost-driven pricing combined with increases in promotional spending. Net revenues also declined in the first six months due to lower shipments, primarily cultured and natural cheese products.

Segment operating income increased \$72 million (32.0%), due to lower input costs, primarily lower dairy costs, lower costs due to the completion of the Restructuring Program and lower marketing, administration and research costs, partially offset by lower pricing, unfavorable volume/mix (lower shipments and unfavorable product mix) and higher fixed manufacturing costs.

**U.S. Convenient Meals**

|                          | For the Three Months Ended<br>June 30, |          | \$ change | % change |
|--------------------------|--|----------|-----------|----------|
|                          | 2009                                   | 2008     |           |          |
|                          | (in millions; 2008 restated)           |          |           |          |
| Net revenues             | \$ 1,166                               | \$ 1,089 | \$ 77     | 7.1%     |
| Segment operating income | 141                                    | 103      | 38        | 36.9%    |

  

|                          | For the Six Months Ended<br>June 30, |          | \$ change | % change |
|--------------------------|--------------------------------------|----------|-----------|----------|
|                          | 2009                                 | 2008     |           |          |
|                          | (in millions; 2008 restated)         |          |           |          |
| Net revenues             | \$ 2,283                             | \$ 2,121 | \$ 162    | 7.6%     |
| Segment operating income | 282                                  | 196      | 86        | 43.9%    |

*Three Months Ended June 30:*

Net revenues increased \$77 million (7.1%), due to higher net pricing (4.8 pp) and favorable volume/mix (2.3 pp). Net revenues increased in meats driven by higher net pricing, due to input cost-driven pricing, net of increased promotional spending. In addition, meats net revenue growth was negatively impacted by lower shipments of cold cuts and lunchables, in part due to the discontinuation of less profitable product lines. In pizza, net revenues increased due to the volume growth in our *DiGiorno* and *California Pizza Kitchen* premium brands, primarily behind the *For One* product platform and *DiGiorno Crispy Flatbread Pizza*, as well as growth in our *Tombstone* and *Jack's Pizza* brands, partially offset by the unfavorable impact of the discontinuation of less profitable product lines. Also contributing to higher pizza net revenues was higher input cost-driven pricing, net of increased promotional spending.

Segment operating income increased \$38 million (36.9%), due primarily to higher net pricing and favorable volume/mix (improved product mix and higher shipments), partially offset by higher raw material costs and higher marketing support costs.

*Six Months Ended June 30:*

Net revenues increased \$162 million (7.6%), due to higher net pricing (5.3 pp) and favorable volume/mix (2.3 pp). Net revenues increased in meats driven by higher net pricing, due to input cost-driven pricing, net of increased promotional spending. Also, total shipments declined slightly for the first six months due to the discontinuation of less profitable product lines, which offset higher shipments in bacon. In pizza, net revenues increased due to the volume growth in our *DiGiorno* and *California Pizza Kitchen* premium brands, primarily behind the *For One* product platform and *DiGiorno Crispy Flatbread Pizza*, as well as growth in our *Tombstone* and *Jack's Pizza* brands, partially offset by the unfavorable impact of the discontinuation of less profitable product lines. Also contributing to higher pizza net revenues was higher input cost-driven pricing, net of increased promotional spending.

Segment operating income increased \$86 million (43.9%), due primarily to higher net pricing, favorable volume/mix (improved product mix and higher shipments) and lower costs due to the completion of the Restructuring Program, partially offset by higher raw material costs, higher marketing support costs and higher fixed manufacturing costs.

#### U.S. Grocery

|                          | For the Three Months Ended   |          | <u>\$ change</u> | <u>% change</u> |
|--------------------------|------------------------------|----------|------------------|-----------------|
|                          | June 30,                     |          |                  |                 |
|                          | 2009                         | 2008     |                  |                 |
|                          | (in millions; 2008 restated) |          |                  |                 |
| Net revenues             | \$ 973                       | \$ 912   | \$ 61            | 6.7%            |
| Segment operating income | 339                          | 306      | 33               | 10.8%           |
|                          | For the Six Months Ended     |          |                  |                 |
|                          | June 30,                     |          |                  |                 |
|                          | 2009                         | 2008     | <u>\$ change</u> | <u>% change</u> |
|                          | (in millions; 2008 restated) |          |                  |                 |
| Net revenues             | \$ 1,791                     | \$ 1,704 | \$ 87            | 5.1%            |
| Segment operating income | 601                          | 545      | 56               | 10.3%           |

#### Three Months Ended June 30:

Net revenues increased \$61 million (6.7%), due to higher net pricing (6.0 pp) and favorable volume/mix (0.7 pp). Net revenues increased due to higher input cost-driven pricing across our key categories, primarily spoonable and pourable salad dressings. Net revenues growth also was driven by favorable product mix, partially offset by lower volume. This reflected the 2008 exit of *Handi-Snacks* ready-to-eat desserts, as well as lower shipments in pourable salad dressings, *Jell-O* ready-to-eat-desserts and barbeque sauce, which were partially offset by growth in *Kraft* macaroni and cheese dinners.

Segment operating income increased \$33 million (10.8%), due primarily to higher net pricing, lower manufacturing costs and lower costs due to the completion of the Restructuring Program, partially offset by higher raw material costs and higher marketing support costs.

#### Six Months Ended June 30:

Net revenues increased \$87 million (5.1%), due to higher net pricing (6.7 pp), partially offset by unfavorable volume/mix (1.6 pp). Net revenues increased due to higher input cost-driven pricing across our key categories, primarily spoonable and pourable salad dressings, ready-to-eat desserts and dry packaged desserts. Net revenues growth was partially offset by lower volume, net of favorable product mix. This reflected the 2008 exit of *Handi-Snacks* ready-to-eat desserts, as well as lower shipments in pourable and spoonable salad dressings, barbeque sauce and *Jell-O* ready-to-eat-desserts, which were partially offset by growth in *Kraft* macaroni and cheese dinners.

Segment operating income increased \$56 million (10.3%), due primarily to higher net pricing, lower manufacturing costs, lower marketing, administration and research costs and lower costs due to the completion of the Restructuring Program, partially offset by higher raw material costs, unfavorable volume/mix (lower shipments, net of improved product mix) and higher marketing support costs.

#### U.S. Snacks

|                          | For the Three Months Ended   |          | <u>\$ change</u> | <u>% change</u> |
|--------------------------|------------------------------|----------|------------------|-----------------|
|                          | June 30,                     |          |                  |                 |
|                          | 2009                         | 2008     |                  |                 |
|                          | (in millions; 2008 restated) |          |                  |                 |
| Net revenues             | \$ 1,288                     | \$ 1,272 | \$ 16            | 1.3%            |
| Segment operating income | 205                          | 222      | (17)             | (7.7%)          |
|                          | For the Six Months Ended     |          |                  |                 |
|                          | June 30,                     |          |                  |                 |
|                          | 2009                         | 2008     | <u>\$ change</u> | <u>% change</u> |
|                          | (in millions; 2008 restated) |          |                  |                 |
| Net revenues             | \$ 2,485                     | \$ 2,462 | \$ 23            | 0.9%            |
| Segment operating income | 334                          | 342      | (8)              | (2.3%)          |

*Three Months Ended June 30:*

Net revenues increased \$16 million (1.3%), due to higher net pricing (0.7 pp) and favorable volume/mix (0.6 pp). Biscuits net revenues increased, driven by favorable volume/mix and higher input cost-driven pricing. Biscuits volume gains were due to higher shipments in the top five brands: *Triscuits* crackers, *Ritz* crackers, *Wheat Thins* crackers, *Chips Ahoy!* and *Oreo* cookies. Snack bars net revenues decreased, primarily due to volume declines in breakfast bars. Snack nuts net revenues decreased, primarily driven by lower net pricing, primarily due to increased promotional spending. The favorable impact of the shift of Easter-related shipments into the second quarter was offset by the unfavorable carryover impact of the recall of certain products containing pistachios in March 2009.

Segment operating income decreased \$17 million (7.7%), due primarily to higher raw material costs (including lower realized gains from certain commodity hedging activities), partially offset by lower marketing, administration and research costs, lower marketing support costs, favorable volume/mix (higher volume, net of unfavorable product mix), lower manufacturing costs and higher net pricing.

*Six Months Ended June 30:*

Net revenues increased \$23 million (0.9%), due to higher net pricing (4.3 pp), partially offset by unfavorable volume/mix (3.4 pp). Biscuits net revenues increased, driven by higher input cost-driven pricing, partially offset by unfavorable product mix. Biscuits volume decline was due to lower shipments in *Premium* crackers, *Chips Ahoy!*, *Newtons* and *Nutter Butter* cookies, partially offset by gains in *Oreo* cookies, *Triscuits* and *Ritz* crackers. Snack bars net revenues decreased, primarily due to volume declines in breakfast bars. Snack nuts net revenues decreased, primarily driven by lower volume due to the recall of certain products containing pistachios in March 2009 and lower net pricing, due to higher promotional spending.

Segment operating income decreased \$8 million (2.3%), due primarily to higher raw material costs (including lower realized gains from certain commodity hedging activities) and unfavorable volume/mix (lower shipments, including the recall of certain products containing pistachios, and unfavorable product mix), partially offset by higher net pricing, lower marketing support costs, lower marketing, administration and research costs and lower costs due to the completion of the Restructuring Program.

**Canada & N.A. Foodservice**

|                          | For the Three Months Ended<br>June 30, |          | <u>\$ change</u> | <u>% change</u> |
|--------------------------|--|----------|------------------|-----------------|
|                          | 2009                                   | 2008     |                  |                 |
|                          | (in millions; 2008 restated)           |          |                  |                 |
| Net revenues             | \$ 1,027                               | \$ 1,141 | \$ (114)         | (10.0%)         |
| Segment operating income | 145                                    | 131      | 14               | 10.7%           |

  

|                          | For the Six Months Ended<br>June 30, |          | <u>\$ change</u> | <u>% change</u> |
|--------------------------|--------------------------------------|----------|------------------|-----------------|
|                          | 2009                                 | 2008     |                  |                 |
|                          | (in millions; 2008 restated)         |          |                  |                 |
| Net revenues             | \$ 1,934                             | \$ 2,170 | \$ (236)         | (10.9%)         |
| Segment operating income | 230                                  | 238      | (8)              | (3.4%)          |

*Three Months Ended June 30:*

Net revenues decreased \$114 million (10.0%), due to the significant impact of unfavorable foreign currency (9.5 pp) and unfavorable volume/mix (2.1 pp), partially offset by higher net pricing (1.6 pp). In Canada, net revenues decreased, driven by unfavorable foreign currency, partially offset by volume gains across all retail businesses except snacks, and higher net pricing. In N.A. Foodservice, net revenues decreased, driven by lower volume, due to industry wide declines in restaurant traffic and the discontinuation of less profitable product lines, unfavorable foreign currency and lower input cost-driven pricing.

Segment operating income increased \$14 million (10.7%), due primarily to lower costs due to the completion of the Restructuring Program, higher net pricing, lower marketing, administration and research costs and lower marketing support costs, partially offset by unfavorable foreign currency, higher input costs (including higher raw material costs) and unfavorable volume mix (lower volume net of improved product mix).

*Six Months Ended June 30:*

Net revenues decreased \$236 million (10.9%), due to the significant impact of unfavorable foreign currency (11.0 pp) and unfavorable volume/mix (1.8 pp), partially offset by higher net pricing (1.9 pp). In Canada, net revenues decreased, driven by unfavorable foreign currency, partially offset by volume gains across all retail businesses and higher net pricing. In N.A. Foodservice, net revenues decreased, driven by lower volume, due to industry wide declines in restaurant traffic and the discontinuation of less profitable product lines, and unfavorable foreign currency.

Segment operating income decreased \$8 million (3.4%), due primarily to higher input costs (including higher raw material costs), unfavorable foreign currency and higher fixed manufacturing costs, partially offset by higher net pricing, lower costs due to the completion of the Restructuring Program, lower marketing, administration and research costs and lower marketing support costs.

***Kraft Foods Europe***

|                          | For the Three Months Ended<br>June 30, |             | <u>\$ change</u> | <u>% change</u> |
|--------------------------|--|-------------|------------------|-----------------|
|                          | <u>2009</u>                            | <u>2008</u> |                  |                 |
|                          | (in millions; 2008 restated)           |             |                  |                 |
| Net revenues             | \$ 2,083                               | \$ 2,521    | \$ (438)         | (17.4%)         |
| Segment operating income | 208                                    | 109         | 99               | 90.8%           |

  

|                          | For the Six Months Ended<br>June 30, |             | <u>\$ change</u> | <u>% change</u> |
|--------------------------|--------------------------------------|-------------|------------------|-----------------|
|                          | <u>2009</u>                          | <u>2008</u> |                  |                 |
|                          | (in millions; 2008 restated)         |             |                  |                 |
| Net revenues             | \$ 4,011                             | \$ 4,901    | \$ (890)         | (18.2%)         |
| Segment operating income | 354                                  | 233         | 121              | 51.9%           |

*Three Months Ended June 30:*

Net revenues decreased \$438 million (17.4%), due to the significant impact of unfavorable foreign currency (15.3 pp), the impact of divestitures (2.5 pp) and unfavorable volume/mix (1.6 pp), partially offset by higher net pricing (2.0 pp). Unfavorable foreign currency primarily reflected the strength of the U.S. dollar versus the euro and British pound. In addition, volume declines in biscuits and cheese and the discontinuation of less profitable product lines drove net revenues lower. Offsetting these unfavorable revenue drivers was higher input cost-driven pricing, primarily in chocolate and coffee.

Segment operating income increased \$99 million (90.8%), due primarily to lower costs due to the completion of the Restructuring Program (including the reversal of prior year costs), the 2008 net loss on the divestitures of several operations in Spain, higher net pricing, lower input costs (including lower raw material costs) and lower fixed manufacturing costs. These favorable variances were partially offset by unfavorable foreign currency, higher marketing, administration and research costs, the net loss on the divestiture of a plant in Spain, higher marketing support costs, higher non-recurring costs associated with the Kraft Foods Europe Reorganization discussed below, the impact of divestitures and an asset impairment charge to write-off an investment in Norway.

*Six Months Ended June 30:*

Net revenues decreased \$890 million (18.2%), due to the significant impact of unfavorable foreign currency (14.1 pp), unfavorable volume/mix (4.4 pp) and the impact of divestitures (2.7 pp), partially offset by higher net pricing (3.0 pp). Unfavorable foreign currency primarily reflected the strength of the U.S. dollar versus the euro and British pound. In addition, volume declines in coffee, chocolate, biscuits and cheese, and the discontinuation of less profitable product lines drove net revenues lower. Offsetting these unfavorable revenue drivers was higher input cost-driven pricing, primarily in chocolate, coffee and biscuits.

Segment operating income increased \$121 million (51.9%), due primarily to lower costs due to the completion of the Restructuring Program (including the reversal of prior year costs), higher net pricing, the 2008 net loss on the divestitures of several operations in Spain and lower manufacturing costs. These favorable variances were partially offset by unfavorable foreign currency, higher marketing, administration and research costs, unfavorable volume/mix (lower shipments, net of improved product mix), higher non-recurring costs associated with the Kraft Foods Europe Reorganization discussed below, the net loss on the divestiture of a plant in Spain, the impact of divestitures, an asset impairment charge to write-off an investment in Norway, higher marketing support costs and higher raw material costs.

**Kraft Foods Europe Reorganization** – We are in the process of reorganizing our European operations to function on a pan-European centralized category management and value chain model. As part of this reorganization, we recorded charges of \$56 million in the first six months of 2009, related to other non-recurring costs. These charges were recorded within cost of sales and marketing, administration and research costs. In the first six months of 2008, we incurred \$17 million of implementation costs and \$4 million of other non-recurring costs. The implementation costs were recorded as part of our overall Restructuring Program and the other non-recurring costs were recorded within marketing, administration and research costs in the first six months of 2008. Management believes the disclosure of implementation and other non-recurring charges provides readers of our financial statements greater transparency to the total costs of our Kraft Foods Europe Reorganization.

**Kraft Foods Developing Markets**

|                          | For the Three Months Ended   |             | <u>\$ change</u> | <u>% change</u> |
|--------------------------|------------------------------|-------------|------------------|-----------------|
|                          | June 30,                     |             |                  |                 |
|                          | <u>2009</u>                  | <u>2008</u> |                  |                 |
|                          | (in millions; 2008 restated) |             |                  |                 |
| Net revenues             | \$ 1,902                     | \$ 2,108    | \$ (206)         | (9.8%)          |
| Segment operating income | 253                          | 246         | 7                | 2.8%            |

  

|                          | For the Six Months Ended     |             | <u>\$ change</u> | <u>% change</u> |
|--------------------------|------------------------------|-------------|------------------|-----------------|
|                          | June 30,                     |             |                  |                 |
|                          | <u>2009</u>                  | <u>2008</u> |                  |                 |
|                          | (in millions; 2008 restated) |             |                  |                 |
| Net revenues             | \$ 3,654                     | \$ 4,002    | \$ (348)         | (8.7%)          |
| Segment operating income | 460                          | 436         | 24               | 5.5%            |

**Three Months Ended June 30:**

Net revenues decreased \$206 million (9.8%), due to the significant impact of unfavorable foreign currency (18.7 pp), the absence of the 2008 favorable resolution of a Brazilian value added tax claim (1.9 pp) and the impact of divestitures (0.4 pp), partially offset by higher net pricing (10.8 pp) and favorable volume/mix (0.4 pp). In Central and Eastern Europe, Middle East & Africa, net revenues decreased, driven by unfavorable foreign currency and unfavorable volume/mix (lower shipments and unfavorable product mix), partially offset by higher net pricing across the region. In Latin America, net revenues decreased, driven by unfavorable foreign currency and the absence of the 2008 favorable resolution of a Brazilian value added tax claim, partially offset by higher net pricing across the region and favorable volume/mix, due to improved product mix. In Asia Pacific, net revenues decreased, due primarily to unfavorable foreign currency and unfavorable volume/mix, which was driven by lower shipments, primarily in China and Southeast Asia, partially offset by higher net pricing across the region.

Segment operating income increased \$7 million (2.8%), due primarily to higher net pricing, lower fixed manufacturing costs, lower costs due to the completion of the Restructuring Program and favorable volume/mix (improved product mix, net of lower shipments), partially offset by higher input costs (including higher raw material costs), unfavorable foreign currency, the absence of the 2008 favorable resolution of a Brazilian value added tax claim, higher marketing, administration and research costs and higher marketing support costs.

**Six Months Ended June 30:**

Net revenues decreased \$348 million (8.7%), due to the significant impact of unfavorable foreign currency (18.9 pp), the absence of the 2008 favorable resolution of a Brazilian value added tax claim (1.0 pp) and the impact of divestitures (0.3 pp), partially offset by higher net pricing (11.2 pp) and favorable volume/mix (0.3 pp). In Central and Eastern Europe, Middle East & Africa, net revenues decreased, driven by unfavorable foreign currency and unfavorable volume/mix (lower shipments, net of improved product mix), partially offset by higher net pricing across the region. In Latin America, net revenues decreased, driven by unfavorable foreign currency and the absence of the 2008 favorable resolution of a Brazilian value added tax claim, partially offset by higher net pricing across the region and favorable volume/mix (lower shipments, net of improved product mix). In Asia Pacific, net revenues decreased, due primarily to unfavorable foreign currency and unfavorable volume/mix, which was driven by lower shipments primarily in Southeast Asia, China and Australia/New Zealand, partially offset by higher net pricing across the region.

Segment operating income increased \$24 million (5.5%), due primarily to higher net pricing, lower fixed manufacturing costs, lower costs due to the completion of the Restructuring Program and favorable volume/mix (improved product mix, net of lower shipments), partially offset by higher input costs (including higher raw material costs), unfavorable foreign currency, the absence of the 2008 favorable resolution of a Brazilian value added tax claim, higher marketing, administration and research costs and higher marketing support costs.

## **Critical Accounting Policies**

There were no significant changes to our critical accounting policies disclosed in our Form 10-K for the year ended December 31, 2008, other than those discussed below.

### *Inventories:*

Effective January 1, 2009, we changed our method of valuing our U.S. inventories to the average cost method. In prior years, principally all U.S. inventories were valued using the last-in, first-out (“LIFO”) method. With this change, we value all of our inventories using the average cost method. We used the LIFO method to determine the cost of 35% of inventories at December 31, 2008. We believe that the average cost method of accounting for U.S. inventories is preferable and will improve financial reporting by better matching revenues and expenses to current costs, by better aligning our external reporting with our competitors, and by aligning our external reporting with our tax basis of accounting. We restated prior years’ financial statements to conform to the change in accounting policy.

Refer to Note 1, *Summary of Significant Accounting Policies*, for further details of this change in accounting policy.

### *Financial Instruments:*

*Interest rate cash flow and fair value hedges* – We manage interest rate volatility by modifying the repricing or maturity characteristics of certain liabilities so that the net interest margin is not, on a material basis, adversely affected by movements in interest rates. As a result of interest rate fluctuations, hedged fixed-rate liabilities appreciate or depreciate in market value. The effect of this unrealized appreciation or depreciation is expected to be substantially offset by our gains or losses on the derivative instruments that are linked to these hedged liabilities.

We use derivative instruments, including interest rate swaps that have indices related to the pricing of specific liabilities as part of our interest rate risk management strategy. As a matter of policy, we do not use highly leveraged derivative instruments for interest rate risk management. Under the interest rate swap contracts, we agree with other parties to exchange, at specified intervals, the difference between fixed-rate and floating-rate interest amounts, which is calculated based on an agreed-upon notional amount. We use interest rate swaps to hedge the variability of interest payment cash flows on a portion of our future debt obligations. We also use interest rate swaps to economically convert a portion of our nonprepayable fixed-rate debt into variable rate debt. Substantially all of these derivative instruments are highly effective and qualify for hedge accounting treatment under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*.

For those derivative instruments that are highly effective and qualify for hedge accounting treatment under SFAS No. 133, we either record the impacts in current period earnings or defer the effective portion of unrealized gains and losses as a component of accumulated other comprehensive earnings / (losses), depending on whether the hedging relationship satisfies the criteria for a fair value or cash flow hedge. For fair value hedges, we record both (i) the gains or losses on interest rate swaps and (ii) the corresponding changes in fair value of the hedged long-term debt directly as a component of interest and other expense, net. For cash flow hedges, we recognize the deferred portion as a component of interest and other expense, net when we incur the interest expense. The ineffective portion is directly recorded as a component of interest and other expense, net. For the derivative instruments that we consider economic hedges but do not designate for hedge accounting treatment under SFAS No. 133, we recognize gains and losses directly as a component of interest and other expense, net.

## **Commodity Trends**

We are a major purchaser of dairy, coffee, cocoa, wheat, corn products, soybean and vegetable oils, nuts, meat products, and sugar and other sweeteners. We also use significant quantities of plastic, glass and cardboard to package our products, and natural gas for our factories and warehouses. We continually monitor worldwide supply and cost trends of these commodities so we can act quickly to obtain ingredients and packaging needed for production.

During the first six months of 2009, our aggregate commodity costs increased primarily as a result of higher wheat, soybean oil, cocoa, sugar, meat and packaging costs. For the first six months of 2009, our commodity costs were approximately \$420 million higher than the first six months of 2008, with grain, oil, cocoa and sugar costs accounting for the majority of the overall increase, partially offset by lower dairy costs. Overall, we expect commodity prices to continue to be volatile over the remainder of the year.

### **Liquidity**

We believe that our cash from operations, our existing \$4.5 billion credit facility (which supports our commercial paper program) and our authorized long-term financing will provide sufficient liquidity to meet our working capital needs (including the cash requirements of the Restructuring Program), planned capital expenditures, future contractual obligations and payment of our anticipated quarterly dividends. We continue to utilize our commercial paper program and primarily uncommitted international credit lines for daily funding requirements. We also use short-term intercompany loans from foreign subsidiaries to improve financial flexibility, which have been made more feasible by recent, temporary U.S. tax law changes. Overall, we do not expect any impact to funding sources that would have a material effect on our liquidity.

#### *Net Cash Provided by Operating Activities:*

During the first six months of 2009, operating activities provided \$1,720 million net cash, compared with \$1,349 million in the first six months of 2008. The increase in operating cash flows primarily relates to working capital improvements over the prior year (primarily due to improved inventories and receivables positions, partially offset by higher interest payments, principally due to the first annual payment on our euro notes). The increase in operating cash flows was partially offset by the split-off of the *Post* cereals business.

During the first six months of 2009, we contributed \$219 million to our U.S. pension plans (including the \$200 million contribution we made on May 1, 2009) and \$86 million to our non-U.S. pension plans. We plan to make further contributions of approximately \$20 million to our U.S. plans and approximately \$80 million to our non-U.S. plans during the remainder of 2009. We expect to fund these contributions from operations.

#### *Net Cash Used in Investing Activities:*

During the first six months of 2009, net cash used in investing activities was \$431 million, compared with \$617 million in the first six months of 2008. The decrease in cash used in investing activities primarily relates to lower capital expenditures and a payment made to Groupe Danone S.A. in the first six months of 2008 to refund excess cash received in the acquisition of *LU Biscuit*, partially offset by lower proceeds from divestitures. During the first six months of 2009, we divested a juice operation in Brazil and a plant in Spain and received \$6 million in proceeds. During the first six months of 2008, we received \$76 million in proceeds on the divestitures of several operations in Spain.

Capital expenditures, which were funded by operating activities, were \$474 million in the first six months of 2009, compared with \$590 million in the first six months of 2008. We expect full-year capital expenditures to be in line with 2008 expenditures of \$1.4 billion, including capital expenditures required for systems' investments. We expect to fund these expenditures from operations.

#### *Net Cash Used in Financing Activities:*

During the first six months of 2009, net cash used in financing activities was \$897 million, compared with \$625 million in the first six months of 2008. The net cash used in financing activities in the first six months of 2009 primarily related to \$855 million in dividends paid. The net cash used in financing activities in the first six months of 2008 primarily related to \$5.9 billion in payments made on the bridge facility used to fund our *LU Biscuit* acquisition, \$826 million in dividends paid and \$650 million in Common Stock share repurchases, partially offset by \$6.4 billion in proceeds from our long-term debt offerings.

In July 2009, we announced our intention to redeem our November 2011, 7% \$200 million debenture at par value. Upon early extinguishment of this debenture, we expect to record a loss of approximately \$14 million.

In November 2009, \$750 million of our long-term debt matures. We expect to fund the repayment with cash from operations or through the issuance of commercial paper.

#### ***Borrowing Arrangements:***

We maintain a revolving credit facility that we have historically used for general corporate purposes and to support our commercial paper issuances. We intend to renegotiate our \$4.5 billion revolving credit facility before it expires in April 2010. No amounts have been drawn on this facility. In October 2008, one of the syndicate banks under our credit facility, Lehman Commercial Paper, Inc., filed for bankruptcy protection. Lehman's commitment under our credit facility was approximately \$136 million. We do not expect to replace them, and our capacity under our credit facility was effectively reduced to approximately \$4.4 billion. We do not expect this to have a current or future effect on our liquidity.

We must maintain a net worth of at least \$20.0 billion under the terms of our revolving credit facility. At June 30, 2009, our net worth was \$24.3 billion. We expect to continue to meet this covenant. The revolving credit facility has no other financial covenants, credit rating triggers or provisions that could require us to post collateral as security.

In addition to the above, some of our international subsidiaries maintain primarily uncommitted credit lines to meet short-term working capital needs. Collectively, these credit lines amounted to \$1.6 billion at June 30, 2009. Borrowings on these lines amounted to \$257 million at June 30, 2009 and \$291 million at December 31, 2008.

Under the terms of the 364-day bridge facility agreement we used to acquire *LU Biscuit* ("*LU Biscuit Bridge Facility*"), we were required to repay borrowings under the facility with the net cash proceeds from debt offerings having a maturity of greater than one year. As such, we repaid the €3.8 billion outstanding at December 31, 2007 (approximately \$5.9 billion at the time of repayments) with proceeds from our May 22, 2008 and March 20, 2008 debt issuances discussed below. Upon repayment, this facility was terminated.

#### ***Debt:***

Our total debt was \$20.2 billion at June 30, 2009 and \$20.3 billion at December 31, 2008. Our debt-to-capitalization ratio was 0.45 at June 30, 2009 and 0.48 at December 31, 2008.

On May 22, 2008, we issued \$2.0 billion of senior unsecured notes and on March 20, 2008, we issued €2.85 billion (approximately \$4.5 billion) of senior unsecured notes. We used the net proceeds from these issuances (\$1,967 million in May and approximately \$4,470 million in March) for general corporate purposes, including the repayment of borrowings under our *LU Biscuit Bridge Facility* and other short-term borrowings.

The notes from the above issuance include covenants that restrict our ability to incur debt secured by liens above a certain threshold. We are also required to offer to purchase these notes at a price equal to 101% of the aggregate principal amount, plus accrued and unpaid interest to the date of repurchase, if we experience both of the following:

- (i) a "change of control" triggering event; and
- (ii) a downgrade of these notes below an investment grade rating by each of Moody's Investors Service, Inc., Standard & Poor's Ratings Services and Fitch, Inc. within a specified period.

We expect to continue to comply with our long-term debt covenants. Refer to our Form 10-K for the year ended December 31, 2008 for further details of these debt offerings.

We refinance long-term and short-term debt from time to time. The nature and amount of our long-term and short-term debt and the proportionate amount of each varies as a result of future business requirements, market conditions and other factors. At June 30, 2009, we had approximately \$3.0 billion remaining in long-term financing authority from our Board of Directors.

#### **Off-Balance Sheet Arrangements and Aggregate Contractual Obligations**

We have no off-balance sheet arrangements other than the guarantees and contractual obligations that are discussed below and in our Form 10-K for the year ended December 31, 2008.



#### *Guarantees:*

As discussed in Note 10, *Commitments and Contingencies*, we have third-party guarantees because of our construction activities. As part of those transactions, we guarantee that third parties will make contractual payments or achieve performance measures. At June 30, 2009, the carrying amount of our third-party guarantees on our condensed consolidated balance sheet and the maximum potential payment under our third-party guarantees was \$30 million. Substantially all of these guarantees expire at various times through 2018.

In addition, at June 30, 2009, we were contingently liable for \$270 million of guarantees related to our own performance. These include letters of credit related to dairy commodity purchases and guarantees related to the payment of custom duties and taxes, and other letters of credit.

Guarantees do not have, and we do not expect them to have, a material effect on our liquidity.

#### **Equity and Dividends**

##### *Stock Repurchases:*

Our \$5.0 billion share repurchase authority expired on March 30, 2009. Prior to the expiration, we repurchased 130.9 million shares for \$4.3 billion under the program. We have not repurchased any shares in 2009.

##### *Stock Plans:*

At our annual meeting of shareholders held on May 20, 2009, our shareholders approved the Kraft Foods Inc. Amended and Restated 2005 Performance Incentive Plan. The amended plan includes, among other provisions, a limit on the number of shares that may be granted under the plan, vesting restrictions and a prohibition on stock option repricing. Under the amended plan, we are authorized to issue a maximum of 168.0 million shares of our Common Stock. As of the effective date of the amendment, there were 92.1 million shares available to be granted under the plan, of which no more than 27.5 million shares may be awarded as restricted or deferred stock.

In January 2009, we granted 1.4 million shares of stock in connection with our long-term incentive plan. The market value per share was \$27.00 on the date of grant. The unvested shares have no voting rights and do not pay dividends.

In February 2009, as part of our annual incentive program, we issued 4.1 million shares of restricted and deferred stock to eligible U.S. and non-U.S. employees. The market value per restricted or deferred share was \$23.64 on the date of grant. Also, as part of our annual incentive program, we granted 16.3 million stock options to eligible U.S. and non-U.S. employees at an exercise price of \$23.64.

We also issued 0.2 million off-cycle shares of restricted and deferred stock during the first six months of 2009. The weighted-average market value per restricted or deferred share was \$24.90 on the date of grant. In aggregate, we issued 5.7 million restricted and deferred shares during the first six months of 2009, including those issued as part of our long-term incentive plan.

##### *Dividends:*

We paid dividends of \$855 million in the first six months of 2009 and \$826 million in the first six months of 2008. The 3.5% increase reflects a higher dividend rate in 2009, partially offset by a lower number of shares outstanding resulting from the split-off of the *Post* cereals business. The present annualized dividend rate is \$1.16 per common share. The declaration of dividends is subject to the discretion of our Board of Directors and depends on various factors, including our net earnings, financial condition, cash requirements, future prospects and other factors that our Board of Directors deems relevant to its analysis and decision making.

#### **2009 Outlook**

We increased our guidance for 2009 diluted EPS to at least \$1.93 versus the prior expectation of \$1.88. This guidance reflects strong year-to-date performance as well as incremental investments in marketing and cost-saving initiatives to drive future growth. Our outlook for a 31.5% full-year effective tax rate remains unchanged.

The factors described in the "Risk Factors" section of our Form 10-K for the year ended December 31, 2008, represent continuing risks to these forecasts.

## **Significant Accounting Estimates**

We prepare our condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the use of estimates, judgments and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates and assumptions. Our significant accounting policies are described in Note 1 to our consolidated financial statements in our Form 10-K for the year ended December 31, 2008. Our significant accounting estimates are described in Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Form 10-K for the year ended December 31, 2008. The impact of new accounting standards is discussed in the following section. There were no changes in our accounting policies in the current period that had a material impact on our financial statements, other than those discussed in Note 1, *Summary of Significant Accounting Policies*.

## **New Accounting Standards**

See Note 1, *Summary of Significant Accounting Policies*, for a discussion of new accounting standards.

## **Contingencies**

See Note 10, *Commitments and Contingencies*, and Part II, Item 1. *Legal Proceedings* for a discussion of contingencies.

## **Forward-Looking Statements**

This report contains forward-looking statements regarding the impact of certain accounting pronouncements on our financial results; with regard to our Restructuring Program, that we will use cash to pay for a portion of the charges and our expected cumulative annualized savings; our belief regarding the disclosure of implementation charges under the Restructuring Program; that aligning our Central Europe operations into our Kraft Foods Developing Markets segment will keep Kraft Foods Europe management fully focused on implementing the new structure and growing the business; our belief that disclosing segment operating income helps investors analyze segment performance and trends; our belief regarding the change in method of valuing our U.S. inventories; our expectation regarding the effect of unrealized appreciation or depreciation; our belief that commodity prices will continue to be volatile over the remainder of the year; our belief regarding our liquidity; our belief regarding our funding sources; our expectation regarding 2009 funding of our pension plans and our expectation to fund these contributions from operations; our expectation regarding full-year capital expenditures and our expectation to fund capital expenditures from operations; our intention to redeem our November 2011, 7% \$200 million debenture at par value and our expected loss from redemption; our expectation to repay long-term debt that matures in November 2009 with cash from operations or through the issuance of commercial paper; the effect of Lehman's bankruptcy on our revolving credit facility; our expectation to continue to meet the financial covenant under our revolving credit facility; our expectation to continue to comply with our long-term debt covenants; the effect of guarantees on our liquidity; our 2009 Outlook specifically, diluted EPS, that our increase in 2009 diluted EPS reflects strong year-to-date performance as well as incremental investments in marketing and cost-saving initiatives to drive future growth, and our full-year effective tax rate; and our belief that the final outcome of our legal proceedings will not materially affect our financial results.

These forward-looking statements involve risks and uncertainties, and the cautionary statements set forth below and those contained in the "Risk Factors" found in our Form 10-K for the year ended December 31, 2008, identify important factors that could cause actual results to differ materially from those predicted in any such forward-looking statements. Such factors, include, but are not limited to, continued volatility in input costs, pricing actions, increased competition, our ability to differentiate our products from private label products, increased costs of sales, difficulty in obtaining materials from our suppliers, the ability to supply our products and meet demand for our products, our indebtedness and our ability to repay our indebtedness, unexpected safety or manufacturing issues, FDA or other regulatory actions or delays, unanticipated expenses such as litigation or legal settlement expenses, a shift in our product mix to lower margin offerings, failure to expand into certain emerging markets, risks from operating internationally, and tax law changes. We disclaim and do not undertake any obligation to update or revise any forward-looking statement in this Form 10-Q.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

As Kraft Foods operates globally, we use certain financial instruments to manage our foreign currency exchange rate, commodity price and interest rate risks. We monitor and manage these exposures as part of our overall risk management program. Our risk management program focuses on the unpredictability of financial markets and seeks to reduce the potentially adverse effects that the volatility of these markets may have on our operating results. We maintain foreign currency, commodity price and interest rate risk management policies that principally use derivative instruments to reduce significant, unanticipated earnings fluctuations that may arise from volatility in foreign currency exchange rates, commodity prices and interest rates. We also sell commodity futures to unprice future purchase commitments, and we occasionally use related futures to cross-hedge a commodity exposure. We are not a party to leveraged derivatives and, by policy, do not use financial instruments for speculative purposes. Refer to Note 9, *Financial Instruments*, for further information on the types of derivative instruments we used to hedge our exposures. There were no significant changes in our exposures or the types of derivative instruments we use since December 31, 2008, other than those discussed in Note 1, *Summary of Significant Accounting Policies*.

### Item 4. Controls and Procedures.

#### a) Evaluation of Disclosure Controls and Procedures

Management, together with our CEO and CFO, evaluated the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) as of the end of the period covered by this report. Based upon that evaluation, the CEO and CFO concluded that our disclosure controls and procedures were effective.

#### b) Changes in Internal Control Over Financial Reporting

Management, together with our CEO and CFO, evaluated the changes in our internal control over financial reporting during the quarter ended June 30, 2009, and noted the following significant changes.

- In 2008, we began implementing “Catalyst,” a business initiative to simplify and harmonize our systems processes. This multi-year program includes the delivery of SAP enterprise software applications and business solutions. During the quarter ended June 30, 2009, we transitioned some of our processes and procedures into the SAP control environment. As we migrate to the SAP environment, our management ensures that our key controls are mapped to applicable SAP controls, tests transition controls prior to the migration date of those controls, and as appropriate, maintains and evaluates controls over the flow of information to and from SAP. We expect the transition period to be completed in 2011.
- Effective January 2009, we began reorganizing our European operations to function on a pan-European centralized category management and value chain model. During the quarter ended June 30, 2009, we transitioned some of our processes and procedures to the new structure. As we transition to the new structure, our management ensures that our key controls are migrated and maintained. We expect the transition period to be completed in the second quarter of 2010.

We determined that there were no other changes in our internal control over financial reporting during the quarter ended June 30, 2009, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II – OTHER INFORMATION

### Item 1. Legal Proceedings.

We are involved, from time to time, in legal proceedings, claims, and governmental inspections or investigations, arising in the ordinary course of our business. While we cannot predict with certainty the results of these matters, we do not expect that the ultimate costs to resolve these matters will have a material effect on our financial results.

### Item 1A. Risk Factors.

There were no material changes to the risk factors disclosed in our Form 10-K for the year ended December 31, 2008, in response to Item 1A, *Risk Factors*, to Part I of our report.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

The following activity represents shares tendered to us by employees who used shares to exercise options, and shares tendered to us by employees who vested in restricted and deferred stock and used shares to pay the related taxes. As such, these are non-cash transactions.

|                                     | <u>Total Number<br/>of Shares</u> | <u>Average Price<br/>per Share</u> |
|-------------------------------------|-----------------------------------|------------------------------------|
| April 1–30, 2009                    | 5,621                             | \$ 22.39                           |
| May 1–31, 2009                      | 177,101                           | \$ 24.91                           |
| June 1–30, 2009                     | 7,051                             | \$ 24.66                           |
| For the Quarter Ended June 30, 2009 | <u>189,773</u>                    | \$ 24.82                           |

**Item 4. Submission of Matters to a Vote of Security Holders.**

On May 20, 2009, we held our annual meeting of shareholders in Skokie, Illinois. There were 1,245,655,751 shares of Common Stock, or 84.6% of our outstanding shares, represented in person or by proxy.

At the annual meeting, our shareholders elected the following 10 directors to one-year terms expiring on the date of the 2010 annual meeting of shareholders.

|                         | <u>Number of Votes</u> |                |                |
|-------------------------|------------------------|----------------|----------------|
|                         | <u>For</u>             | <u>Against</u> | <u>Abstain</u> |
| Ajay Banga              | 958,491,866            | 283,840,272    | 3,323,613      |
| Myra M. Hart            | 1,217,060,154          | 25,783,584     | 2,812,013      |
| Lois D. Juliber         | 1,218,598,123          | 24,242,592     | 2,815,036      |
| Mark D. Ketchum         | 1,216,880,230          | 25,871,053     | 2,904,468      |
| Richard A. Lerner, M.D. | 1,222,005,629          | 20,529,668     | 3,120,454      |
| John C. Pope            | 1,208,274,229          | 34,212,672     | 3,168,850      |
| Fredric G. Reynolds     | 1,198,112,029          | 44,277,748     | 3,265,974      |
| Irene B. Rosenfeld      | 1,215,073,154          | 27,683,597     | 2,899,000      |
| Deborah C. Wright       | 1,203,761,621          | 39,003,500     | 2,890,630      |
| Frank G. Zarb           | 1,222,905,442          | 19,533,309     | 3,217,000      |

Our shareholders also:

- (a) approved the Kraft Foods Inc. Amended and Restated 2005 Performance Incentive Plan with 902,355,596 shares in favor, 128,934,609 shares against, 4,651,760 shares abstaining, and 209,713,786 broker non-votes;
- (b) ratified the selection of PricewaterhouseCoopers LLP as our independent auditors for the year ended December 31, 2009 with 1,231,865,552 shares in favor, 11,618,164 shares against, and 2,172,035 shares abstaining; and
- (c) rejected the shareholder proposal regarding special shareholder meetings with 388,034,490 shares in favor, 642,561,669 shares against, 5,345,806 shares abstaining, and 209,713,786 broker non-votes.

**Item 6. Exhibits.**

| <u>Exhibit Number</u> | <u>Description</u>   |
|-----------------------|--|
| 3.1                   | Amended and Restated By-Laws of Kraft Foods Inc., dated May 20, 2009 (incorporated by reference to Exhibit 3.1 to Kraft Foods' Current Report on Form 8-K filed with the SEC on May 21, 2009).   |
| 10.1                  | Kraft Foods Inc. Amended and Restated 2005 Performance Incentive Plan (incorporated by reference to Exhibit B to Kraft Foods' Definitive Proxy Statement for the 2009 Annual Meeting of Shareholders, filed with the SEC on March 31, 2009).   |
| 10.2                  | Offer of Employment Letter, between Kraft Foods and W. Anthony Vernon, dated June 17, 2009.  |
| 12                    | Statement regarding computation of ratios of earnings to fixed charges.  |
| 31.1                  | Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended.  |
| 31.2                  | Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended.  |
| 32.1                  | Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.  |
| 101.1                 | The following materials from Kraft Foods' Quarterly Report on Form 10-Q for the quarter ended June 30, 2009, formatted in XBRL (eXtensible Business Reporting Language): (i) the Condensed Consolidated Statements of Operations, (ii) the Condensed Consolidated Statements of Comprehensive Income, (iii) the Condensed Consolidated Balance Sheets, (iv) the Condensed Consolidated Statements of Cash Flows, (v) Notes to Condensed Consolidated Financial Statements, tagged as blocks of text, and (vi) document and entity information. |

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

KRAFT FOODS INC.

/s/ TIMOTHY R. MCLEVISH \_\_\_\_\_

Timothy R. McLevish  
Executive Vice President and  
Chief Financial Officer

August 5, 2009



PERSONAL AND CONFIDENTIAL

June 17, 2009

Mr. Tony Vernon

Dear Tony,

I am very pleased to provide you with this letter confirming the verbal offer that has been extended to you for the position of President Kraft Foods North America located in Northfield, Illinois, USA. As discussed, we are interested in you joining Kraft Foods on August 17, 2009. This letter sets forth all of the terms and conditions of the offer.

Listed below are details of your compensation and benefits that will apply to this offer.

**Annualized Compensation**

|   |                    |
|---|--------------------|
| Annual Base Salary                        | \$ 725,000         |
| Target Management Incentive Plan – (90%*) | \$ 652,500         |
| Target Long-Term Incentive Plan – (150%*) | \$1,087,500        |
| Target Annual Equity Award                | \$1,475,000        |
| <b>Total Annual Target Compensation</b>   | <b>\$3,940,000</b> |

\* Target as a percent of base salary.

**Annual Incentive Plan**

You will be eligible to participate in the Kraft Management Incentive Plan (MIP), which is the Company's annual incentive program. Your target award opportunity under the MIP is equal to 90% of your base salary. The actual amount you will receive may be lower or higher depending on your individual performance and the performance of Kraft Foods Inc. Your 2009 award will be payable in March 2010. Your MIP eligibility will begin on your date of employment.

**Long-Term Incentive Plan**

You will also be eligible to participate in the Long-Term Incentive Plan (LTIP), which is the Company's executive long-term performance share program. The current LTIP performance cycle began on January 1, 2009 and is scheduled to end on December 31, 2011. Your LTIP eligibility will begin with this performance cycle as if you were employed by Kraft Foods on January 1, 2009. Your target opportunity under the LTIP is equal to 150% of your base salary at the beginning of the performance cycle. The actual amount you will receive may be lower or higher depending upon the performance of Kraft Foods Inc. during the performance cycle.

A new three-year performance cycle starts at the beginning of each year. This structure creates overlapping performance cycles. For example, your first payout under this program will be made in the first quarter of 2012 for the 2009-2011 performance cycle. Your second award payout will be in the following year (2013) for the performance period of 2010-2012. Similarly, you will continue to be eligible to earn an award payout each year thereafter based on the three-year trailing performance period.

**Stock Program**

Also, you will be eligible to participate in the Company's stock award program. Stock awards are typically made on an annual basis, with the next award anticipated to be granted in the first quarter of 2010. Awards are delivered as follows: 50% of equity value in restricted stock and 50% in stock options. Actual award size is based on individual potential and performance.

**Sign-On Incentives**

In recognition of the loss of short-term and long-term incentives from your previous employer, upon hire, you will receive one-time sign-on incentives in the form of restricted stock as follows:

Equity Sign-On Incentive                      \$1,000,000 restricted stock award to vest one-third each year over a three-year period

If prior to full vesting of the sign-on restricted shares granted per this offer letter, your employment with the Company ends due to involuntary termination for reasons other than cause, the value of the total number of unvested shares shall vest on the scheduled vesting dates. The number of shares that you will receive will be determined based upon the fair market value of Kraft Foods Inc. Common Stock on your date of hire. You will receive dividends on the shares during the vesting period consistent in amount and timing with that of Common Stock shareholders. The other terms and conditions set forth in Kraft Foods' standard Stock Award Agreements will apply.



For purposes of this offer letter, "cause" means: 1) continued failure to substantially perform the job's duties (other than resulting from incapacity due to disability); 2) gross negligence, dishonesty, or violation of any reasonable rule or regulation of the Company where the violation results in significant damage to the Company; or 3) engaging in other conduct which materially adversely reflects on the Company.

**Perquisites**

You will be eligible for a company car allowance equal to \$15,000 per year under the executive perquisite policy. You will also be eligible for an annual financial counseling allowance of \$7,500. You may use any firm of your choosing.

**Stock Ownership Guidelines**

You will be required to attain and hold Company stock equal in value to \$4,000,000. You will have five years from your date of employment to achieve this level of ownership. Stock held for ownership determination includes common stock held directly or indirectly, unvested restricted stock or share equivalents held in the Company's 401(k) plan. It does not include unexercised stock option shares or unearned performance shares.

**Other Benefits**

Your offer includes Kraft Foods' comprehensive benefits package available to full-time salaried employees. This benefits package is described in the enclosed Kraft Foods Benefits Summary brochure. You will be eligible for 6 weeks (30 days) of paid time off. In addition, you are eligible for ten designated holidays.

You will be a U.S. employee of Kraft Foods and your employment status will be governed by and shall be construed in accordance with the laws of the United States. As such, your status will be that of an "at will" employee. This means that either you or Kraft Foods is free to terminate the employment relationship at any time, for any reason.

If your employment with the Company ends due to involuntary termination other than for cause, you will receive severance arrangements no less favorable than those accorded recently terminated senior executives of the Company.

To assist in your relocation from Pennsylvania to Illinois, we offer relocation assistance as outlined in Kraft Foods' Relocation Guide.

June 17, 2009

Page 4 of 4

This offer is contingent upon successful completion of our pre-employment checks, which may include a background screen, reference check, and post-offer drug test pursuant to testing procedures determined by Kraft Foods.

If you have any questions, I can be reached at the office at (xxx) xxx-xxxx or on my cell phone at (xxx) xxx-xxxx.

Sincerely,

/s/ Karen J. May

Karen J. May  
Executive Vice President Human Resources

I accept the offer as expressed above.

/s/ W. Anthony Vernon

Signature

6/18/09

Date

Enclosure: Kraft Foods Benefits Summary  
Restricted Stock Agreement  
Relocation Assistance Summary

KRAFT FOODS INC. AND SUBSIDIARIES  
 Computation of Ratios of Earnings to Fixed Charges  
 (in millions of dollars)

|   | <u>For the Three<br/>Months Ended<br/>June 30, 2009</u> | <u>For the Six<br/>Months Ended<br/>June 30, 2009</u> |
|---|---|---|
| Earnings from continuing operations before income taxes     | \$ 1,219  | \$ 2,207  |
| Add / (Deduct):   |   |   |
| Equity in net earnings of less than 50% owned affiliates    | (23)  | (40)  |
| Dividends from less than 50% owned affiliates               | 8   | 40  |
| Fixed charges   | 364   | 697   |
| Interest capitalized, net of amortization                   | —   | (1)   |
| Earnings available for fixed charges                        | <u>\$ 1,568</u>   | <u>\$ 2,903</u>                                       |
| Fixed charges:  |   |   |
| Interest incurred:  |   |   |
| Interest expense  | \$ 321  | \$ 610  |
| Capitalized interest  | <u>1</u>  | <u>3</u>  |
|   | 322   | 613   |
| Portion of rent expense deemed to represent interest factor | <u>42</u>   | <u>84</u>   |
| Fixed charges   | <u>\$ 364</u>   | <u>\$ 697</u>   |
| Ratio of earnings to fixed charges                          | <u>4.3</u>  | <u>4.2</u>  |

**Certifications**

I, Irene B. Rosenfeld, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Kraft Foods Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2009

/s/ IRENE B. ROSENFELD

Irene B. Rosenfeld

Chairman and Chief Executive Officer

**Certifications**

I, Timothy R. McLevish, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Kraft Foods Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2009

/s/ TIMOTHY R. MCLEVISH  
Timothy R. McLevish  
Executive Vice President and  
Chief Financial Officer

**CERTIFICATIONS OF  
CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER  
PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Irene B. Rosenfeld, Chairman and Chief Executive Officer of Kraft Foods Inc. ("Kraft Foods"), certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that Kraft Foods' Quarterly Report on Form 10-Q for the quarter ended June 30, 2009, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in Kraft Foods' Quarterly Report on Form 10-Q fairly presents in all material respects Kraft Foods' financial condition and results of operations.

/s/ IRENE B. ROSENFELD

\_\_\_\_\_  
Irene B. Rosenfeld  
Chairman and Chief Executive Officer  
August 5, 2009

I, Timothy R. McLevish, Executive Vice President and Chief Financial Officer of Kraft Foods Inc. ("Kraft Foods"), certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that Kraft Foods' Quarterly Report on Form 10-Q for the quarter ended June 30, 2009, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in Kraft Foods' Quarterly Report on Form 10-Q fairly presents in all material respects Kraft Foods' financial condition and results of operations.

/s/ TIMOTHY R. MCLEVISH

\_\_\_\_\_  
Timothy R. McLevish  
Executive Vice President and  
Chief Financial Officer  
August 5, 2009

*A signed original of these written statements required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Kraft Foods Inc. and will be retained by Kraft Foods Inc. and furnished to the Securities and Exchange Commission or its staff upon request.*